



Coca-Cola **ANDINA**

CORPORATE PRESENTATION

| NOVEMBER 2025 |

Agenda

PRESENTACIONES

Presentación Andrés Wainer - CFO

Presentación Fernando Jaña – Gerente Corporativo de Planificación Estratégica y Desarrollo Digital

Presentación Renato Barbosa – Gerente General Coca-Cola Andina Brasil

Presentación Rodrigo Klee – Gerente Operaciones Coca-Cola Andina Brasil

VISITA A PLANTA

Visita a la planta de embotellado, fuentes de agua mineral y fábrica de cerveza

ALMUERZO



AGENDA

Our Company

Our Strategy

Financial Highlights

Sustainability & Impact



Our Company

Coca-Cola Andina at a Glance (FY 2024)

The Company



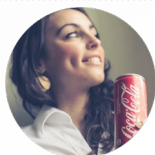
LARGEST BOTTLER in Chile and Paraguay, **2ND LARGEST** in Argentina and **3RD LARGEST** in Brasil



16 PRODUCTION FACILITIES



95 DISTRIBUTION CENTERS



+271,000 CLIENTS

57.8 MILLION CONSUMERS



MORE THAN 17,000 EMPLOYEES



CMF (Chilean Regulator)

Local Shares and Bonds

SEC (US Regulator)

ADR's NYSE and 144A/REGS Bonds

Key Financials



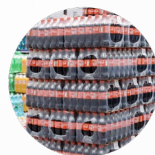
909 MILLION UNIT CASES (~5,100 MILLION LITERS) VOLUME



~3,300 MILLION DOLLARS REVENUES



~605 MILLION DOLLARS EBITDA

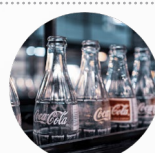


~244 MILLION DOLLARS NET INCOME



LEVERAGE 1.2x

Net Financial Debt / Adj. EBITDA (12M)



INVESTMENT GRADE RATING

BBB+ Fitch Ratings Int.

Baa1 Moody's

ESG Metrics¹



47.45 KILOCALORIES sold every 200 ml.

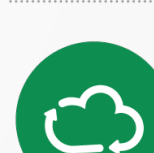


1.64 LITERS OF WATER consumed per liter of beverage produced



27.7% Sales volumen **RETURNABLE PACKAGING** (on NARTD)

21.4% OF RECYCLED RESIN used to produce PET bottles (on Total PET OW)



0.321 MEGAJOULES OF ENERGY consumed per liter of beverage produced

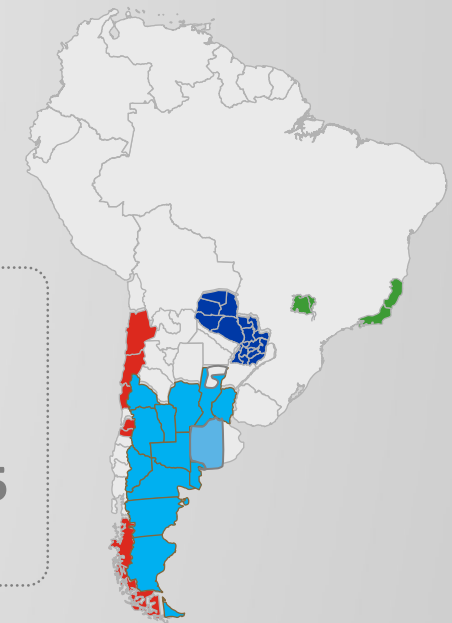
44.9% OF ENERGY consumed from renewable sources



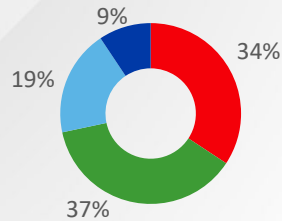
17.4% WOMEN

Our Company

Regional & Diversified Platform (FY 2024)

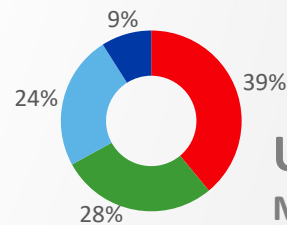


Volume



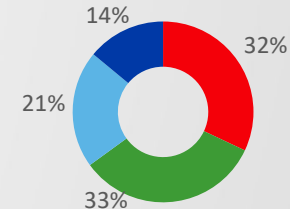
909
MM UCs

Revenues



USD\$3,371
MM

Adjusted EBITDA



USD\$605
MM

Argentina

- **Territories:** San Juan, Mendoza, San Luis, Córdoba, most of Santa Fé, Entre Ríos, La Pampa, Neuquén, Rio Negro, Chubut, Santa Cruz, Tierra del Fuego and Western Province of Buenos Aires.
- **Extension:** 1.9 million Km²
- **Population covered:** 17.3 million
- **Total volume FY 2024:** 172.6 million UCs

Brasil

- **Territories:** majority of the State of Rio de Janeiro, the State of Espírito Santo, part of São Paulo and part of Minas Gerais.
- **Extension:** 165 thousand Km²
- **Population covered:** 23.9 million
- **Total volume FY 2024:** 339.8 million UCs

Chile

- **Territories:** Antofagasta, Atacama, Coquimbo, Metropolitan Region, San Antonio, Cachapoal, Aysén and Magallanes.
- **Extension:** 398 thousand Km²
- **Population covered:** 10.2 million
- **Total volume FY 2024:** 311.5 million UCs

Paraguay

- **Territories:** the entire Paraguayan territory
- **Extension:** 407 thousand Km²
- **Population covered:** 6.4 million
- **Total volume FY 2024:** 85.0 million UCs

AGENDA

Our Company

Our Strategy

Financial Highlights

Sustainability & Impact

Our Strategy

Strategic Objectives Coca-Cola Andina 2025

1

Growth through:

- NARTD & ARTD (KO) Portfolio
- Entering New Categories leveraging our Assets and Logistics Capacity.
- New geographic Inorganic Growth opportunities

2

Efficiency and Productivity leadership to maintain Cost Effectiveness in all our Operations

3

Digital Transformation Strategy: Internal Processes, Culture & Market

4

Develop Human Talent, based on Diversity and Meritocracy

5

Sustainability Strategy through implementing our 6 priorities
(Water, Sustainable Packaging, Diverse and committed team,, Communities, Energy & Carbon footprint, Kilocalories)



AGENDA

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Financial Highlights

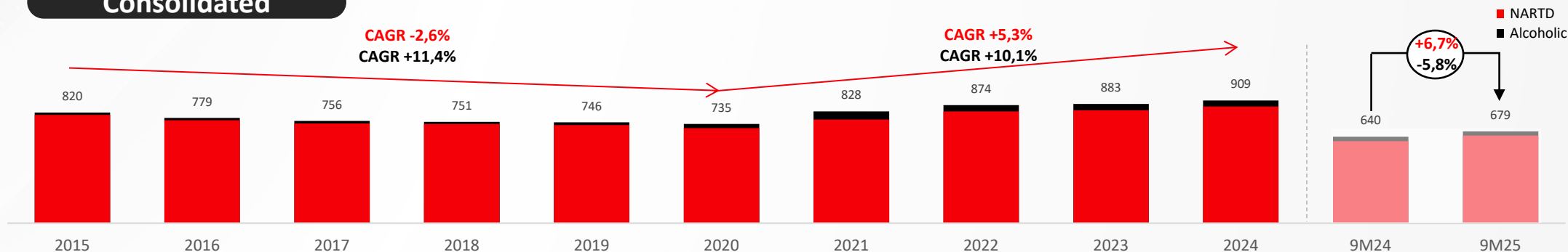
Sustainability & Impact



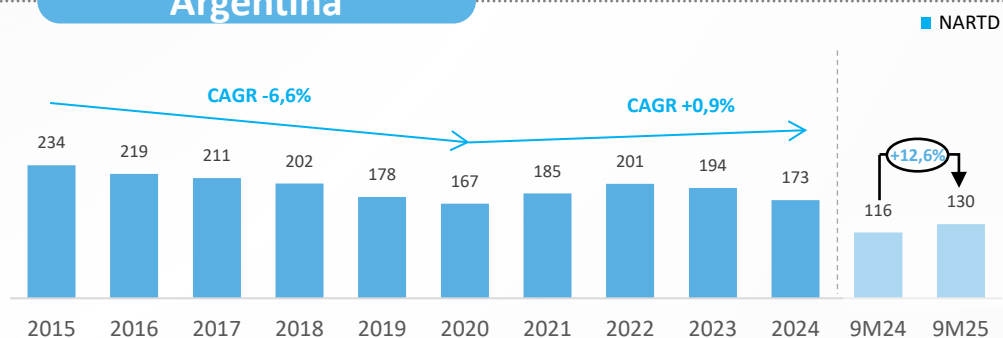
Financial Highlights

NARTD & Alcoholic Beverages Volume

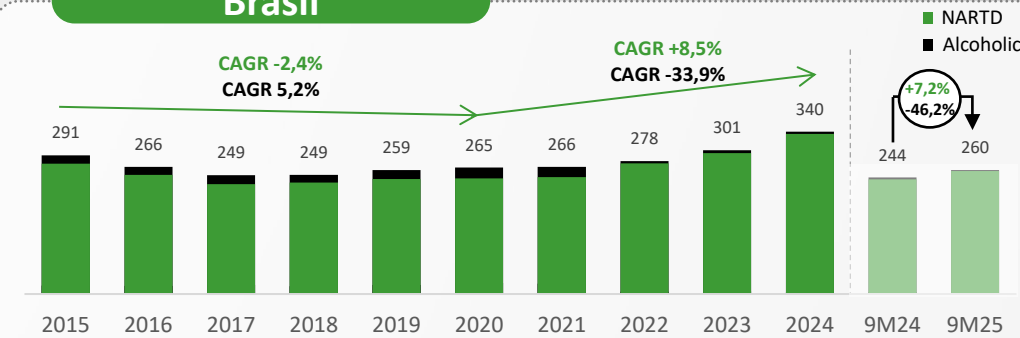
Consolidated



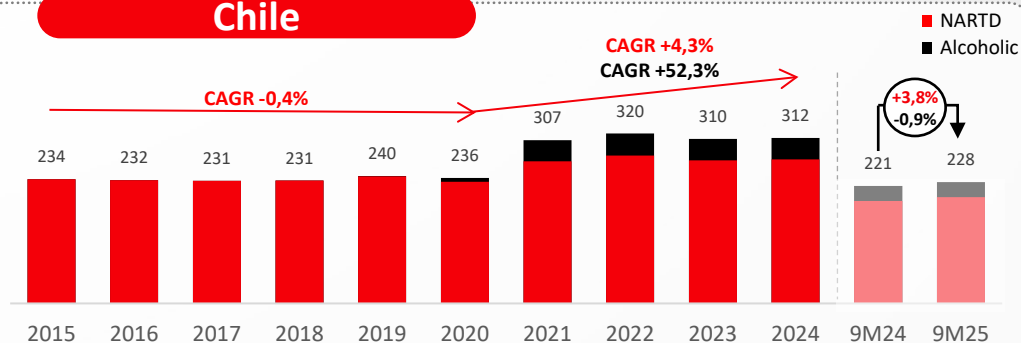
Argentina



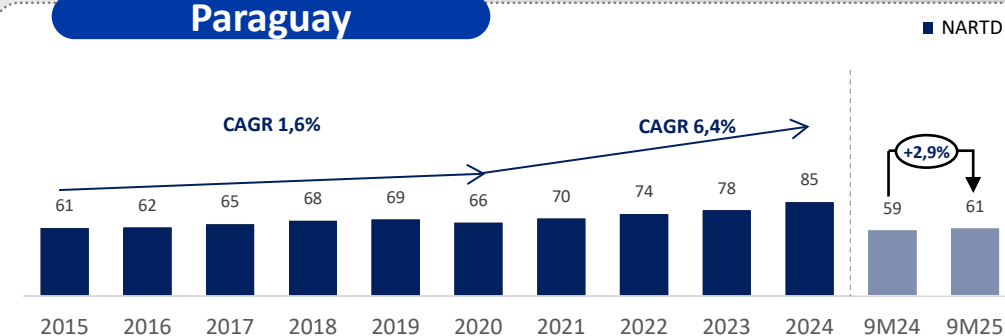
Brasil



Chile



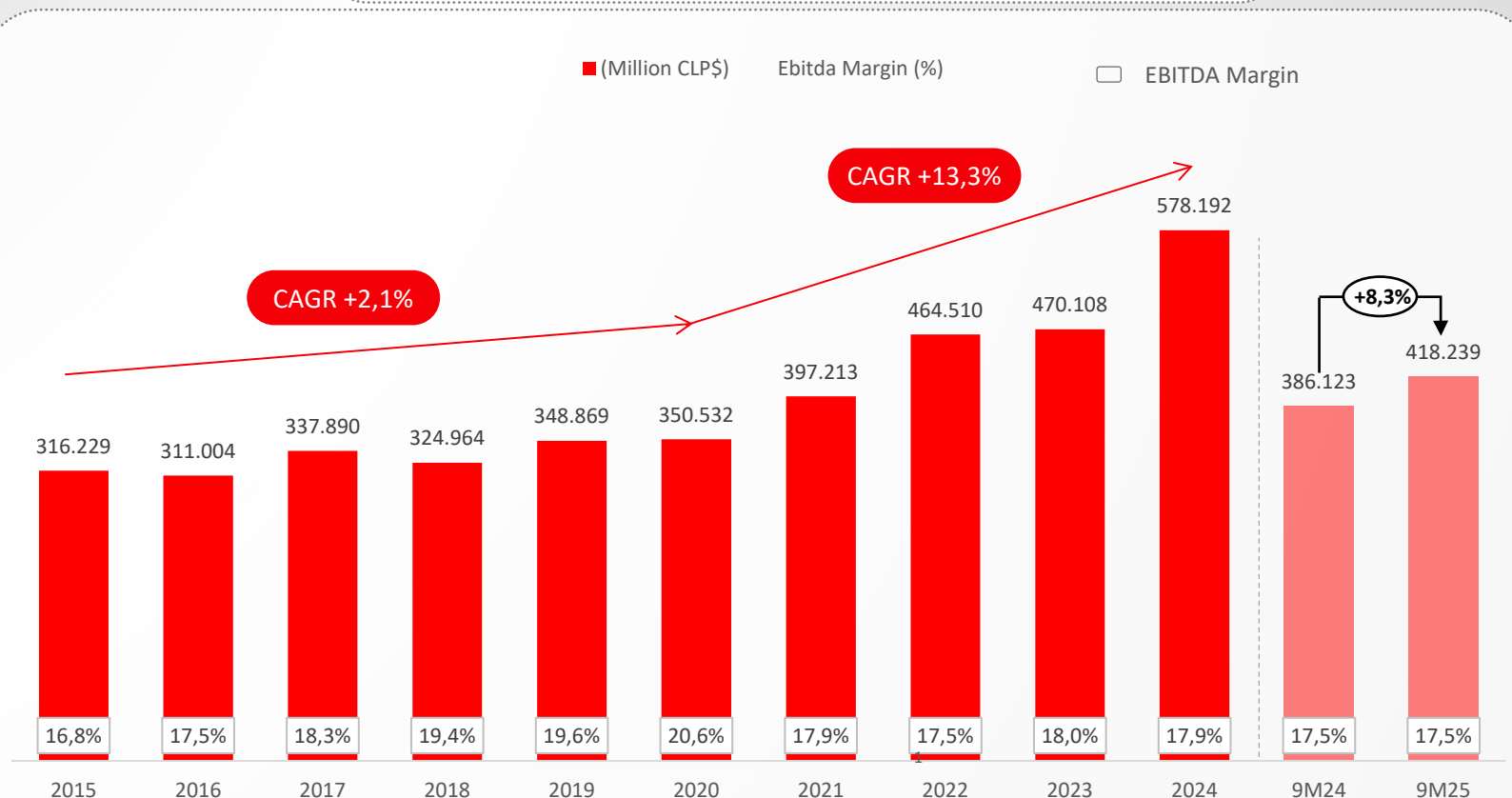
Paraguay



Financial Highlights

Strong Ebitda Generation (Consolidated)

Adjusted EBITDA & EBITDA Margin (CLP\$ mm)

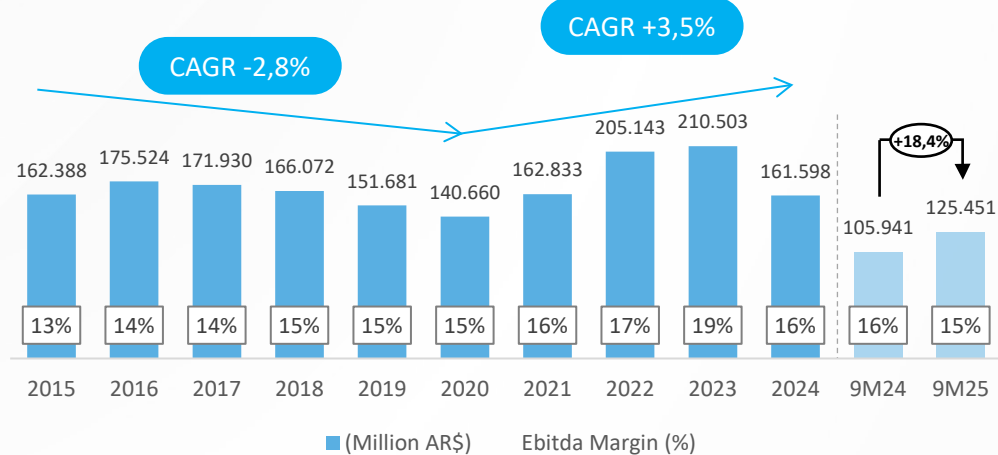


1: EBITDA Margin considers AB InBev beer distribution agreement that started on Oct-20.

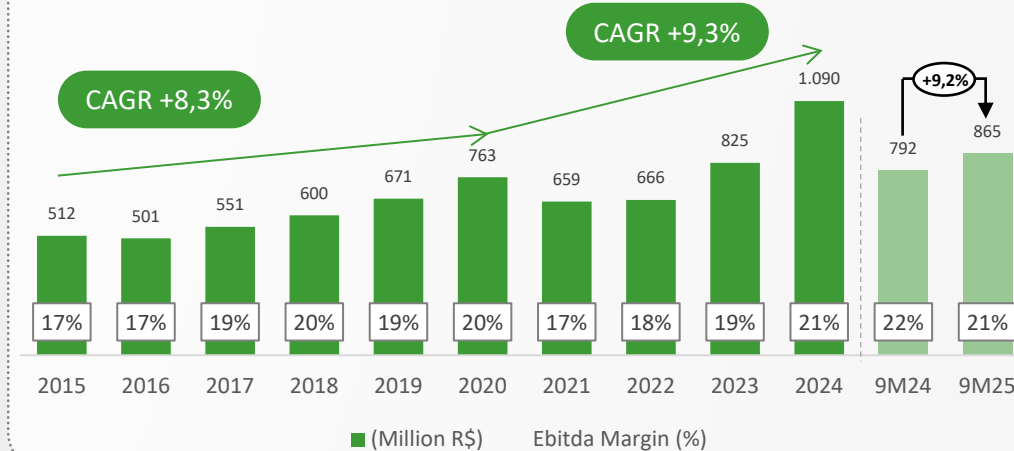
Financial Highlights

Strong Ebitda Generation

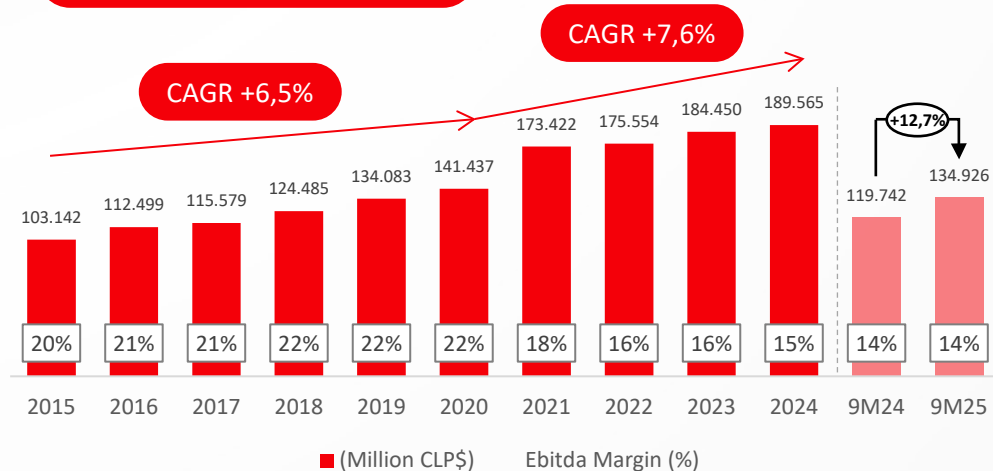
Argentina¹



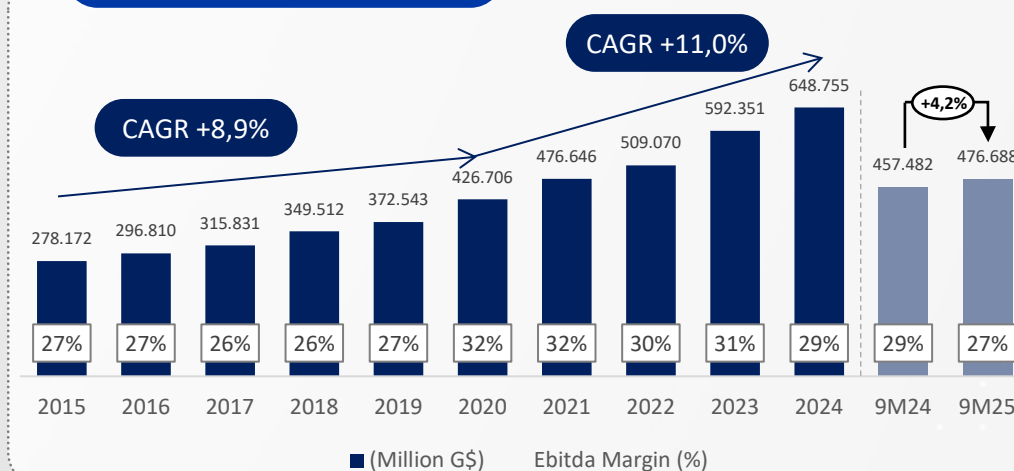
Brasil



Chile



Paraguay



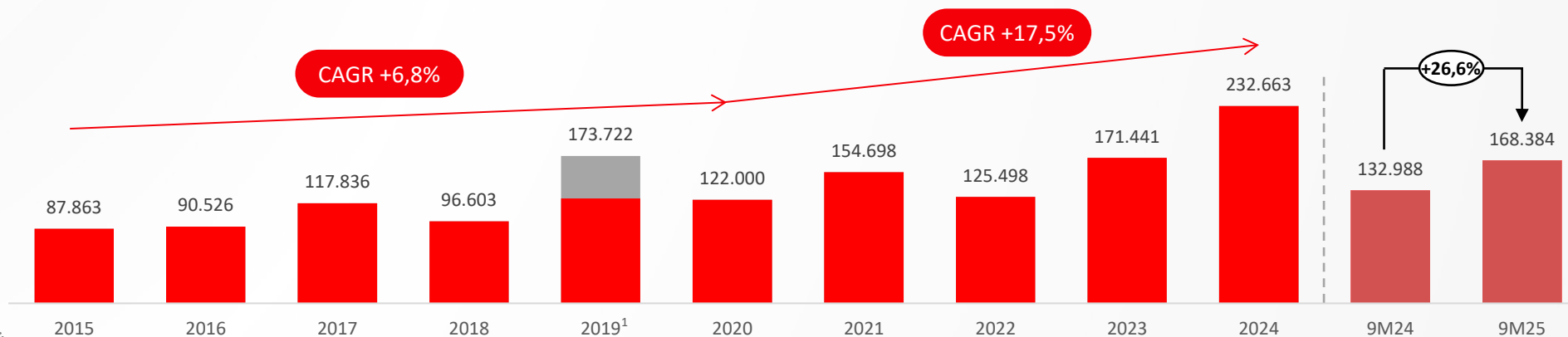
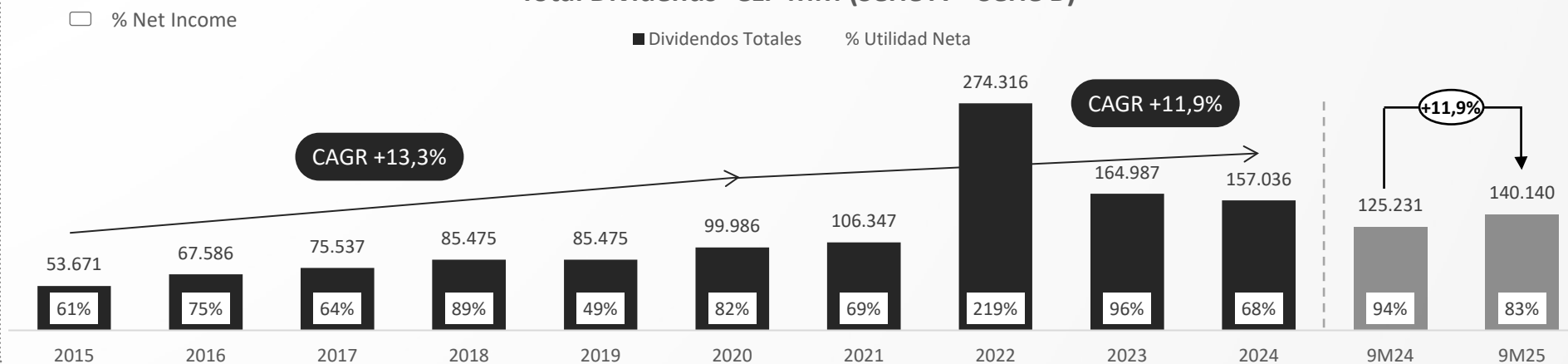
Source: Company filings and public releases

(1) All figures are expressed using Sep-25 currency.

Financial Highlights

Net Income & Dividends

Net Income CLP MM

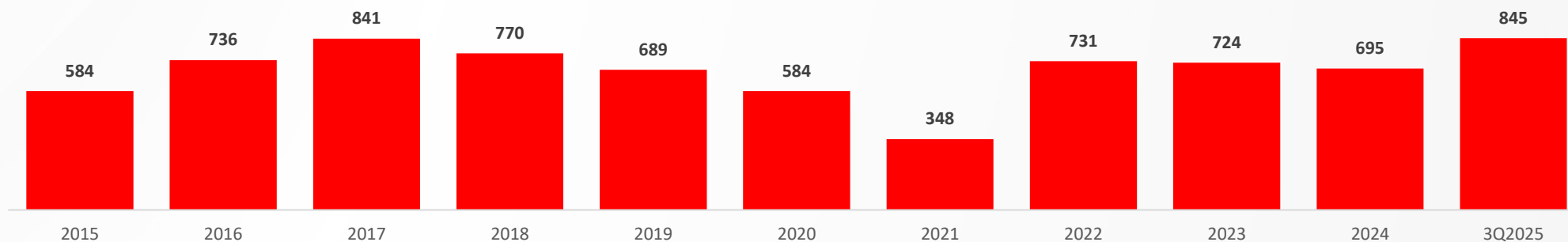
Total Dividends² CLP MM (Serie A + Serie B)

(1) Following a favorable Brazilian tax ruling, the company recovered previously overcharged tax payments, increasing net income by CLP 50,044 million

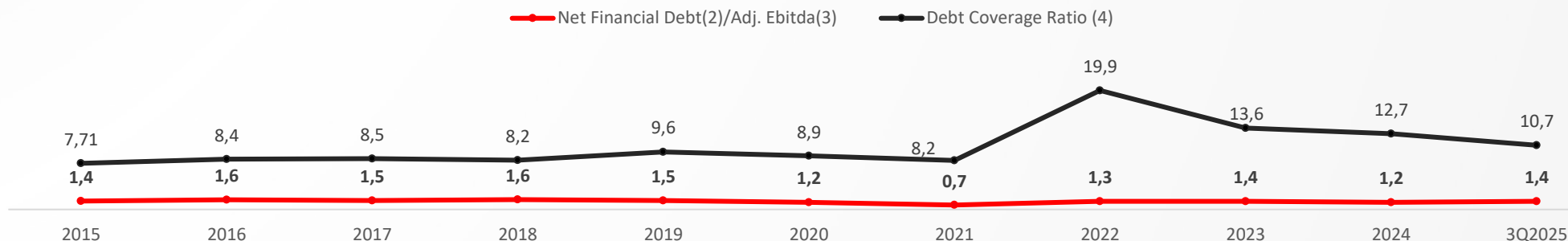
(2) It does not include dividends that have been declared but not yet paid as of the end of the period

Financial Highlights

Solid Financial Position

Net Financial Debt¹

Financial Ratios



Financial Debt

By type	Banks	Bonds	Total
US\$mm	159	980	1.138
%	14%	86%	100%

Debt post CCS

By Currency	UF	CLP\$	BRL\$	US\$	PGY\$	AR\$	CHF\$	Total
US\$mm	515	446	171	6	0	0	0	1.138
%	45%	39%	15%	1%	0%	0%	0%	100%

(1) Includes Net MtM; does not consider liabilities related to Bottle Deposit Guarantees.

(2) Net Financial Debt: Consolidated interest-bearing liabilities minus cash.

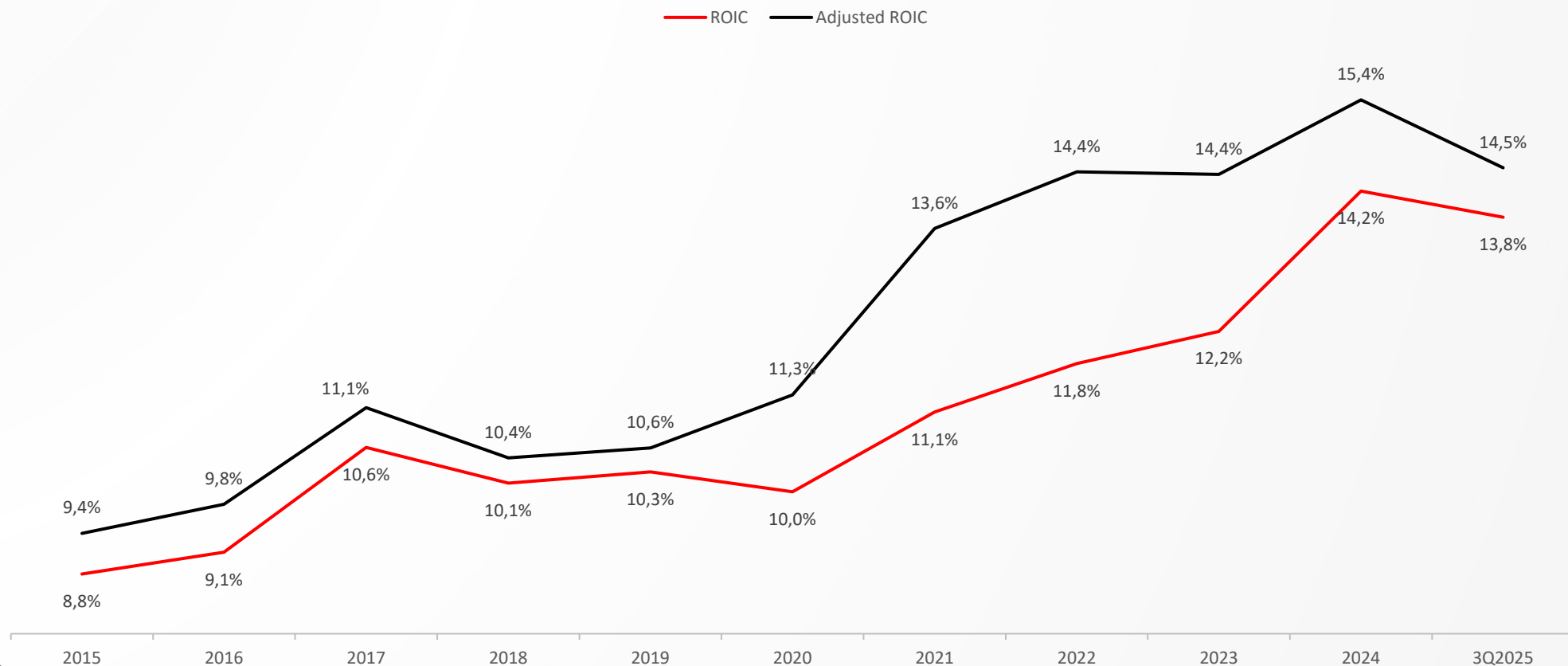
(3) Adjusted EBITDA: Includes the following items — ordinary income, cost of sales, distribution expenses, administrative expenses, plus depreciation, as presented in the financial statements.

(4) Debt Coverage Ratio: Adjusted EBITDA / (12-month Financial Expenses – 12-month Financial Income).

Financial Highlights

ROIC Evolution

ROIC & Adjusted ROIC EASA

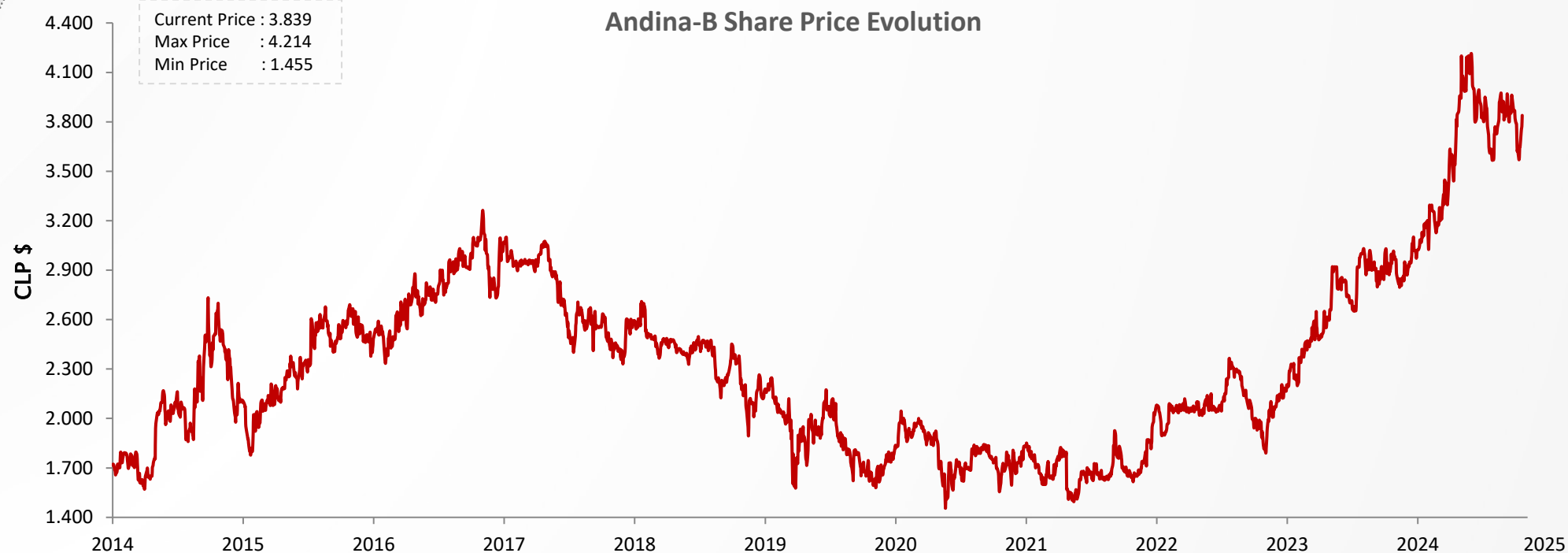


- (1) NOPAT: calculated on a trailing twelve-month basis (TTM), as revenue from sales minus cost of sales, minus distribution expenses, minus administrative expenses, and minus depreciation. After tax.
- (2) Invested Capital: property, plant and equipment; intangible assets; goodwill; trade receivables and other accounts receivable; related-party receivables; inventories; other non-financial assets; cash and cash equivalents (operational cash); less trade payables, related-party payables, current tax liabilities, and employee benefit provisions.
- (3) The adjusted ROIC considers the deduction of the minimum cash required to operate in each business unit, according to the following amounts (MM CLP): Corporate 45.000; Chile Operations 40.000; Brasil Operations 45.000; Argentina Operations 30.000; and Paraguay Operations 20.000.

Source: Company filings and public releases

Financial Highlights

Andina-B Equity



Anual Return Andina-B											Total Return ¹	CAGR
2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD	2015 - Present	2015 - Present
26%	22%	27%	-13%	-13%	-11%	8%	35%	15%	47%	33%	339%	15%

Source: Bloomberg / Bolsa Comercio de Santiago as of October 16th, 2025

(1) Total Return: Considers the variation in the share price and dividends, assuming their reinvestment in the same stock during the period.



AGENDA

Our Company

Our Strategy

Financial Highlights

Sustainability & Impact



Sustainability & Impact

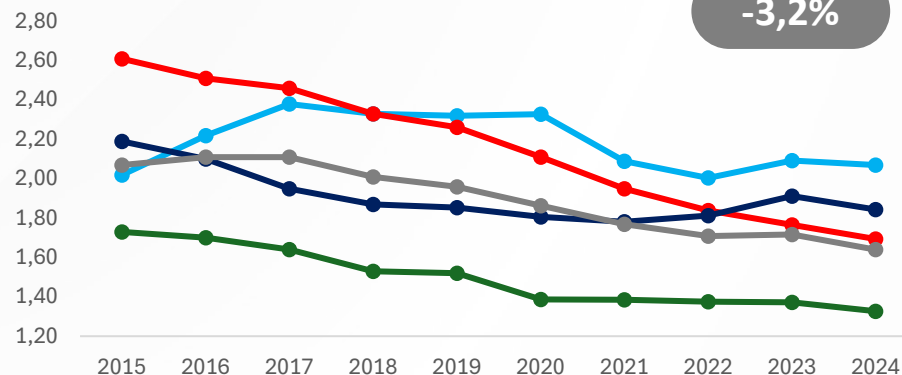
Committed to sustainable development

CAGR 2020 - 2024



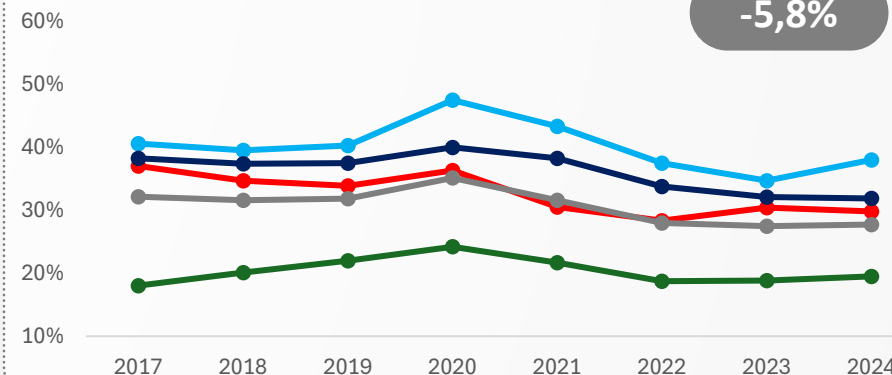
Water ratio (WUR)

-3,2%



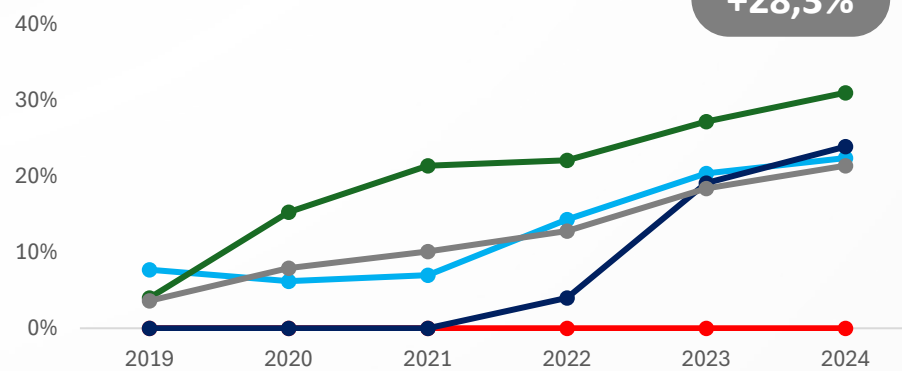
Returnable packaging (on NARTD)

-5,8%



Recycled resin (on Total PET OW)

+28,3%



Generating Social, Economic and Environmental Value in all our actions

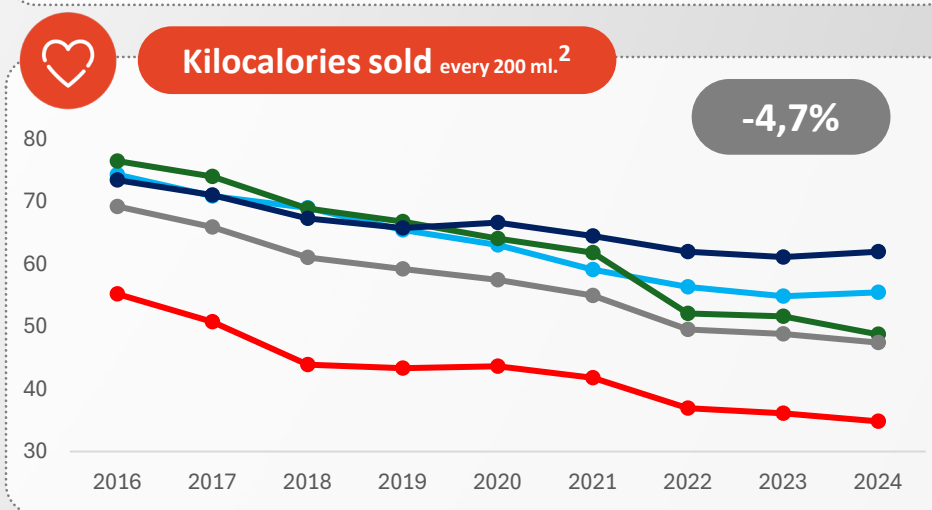
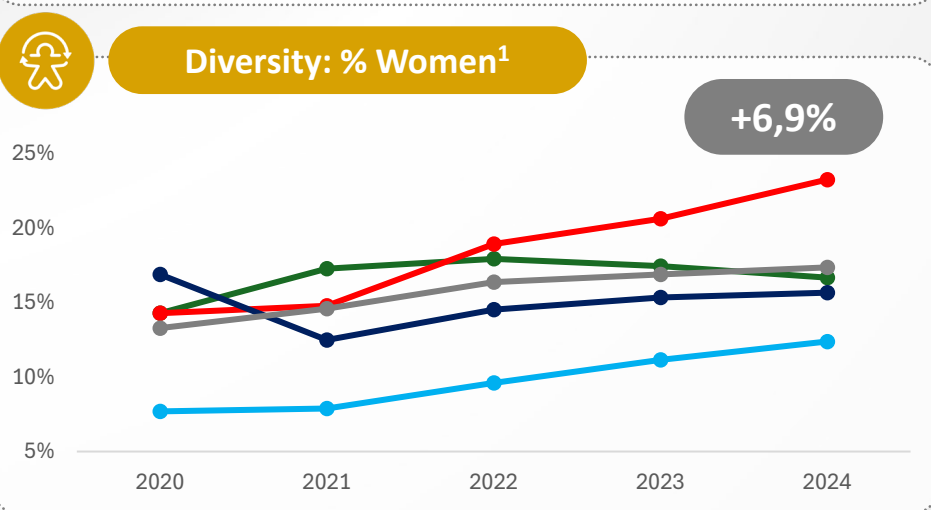
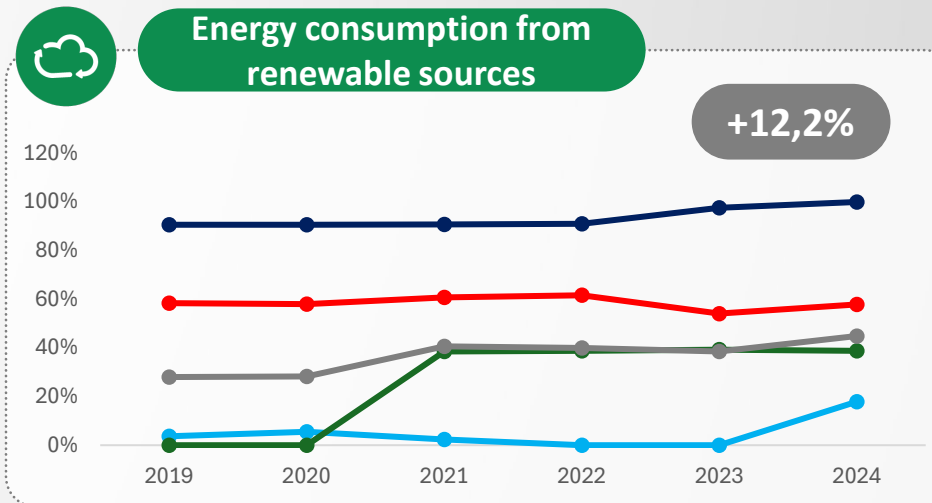
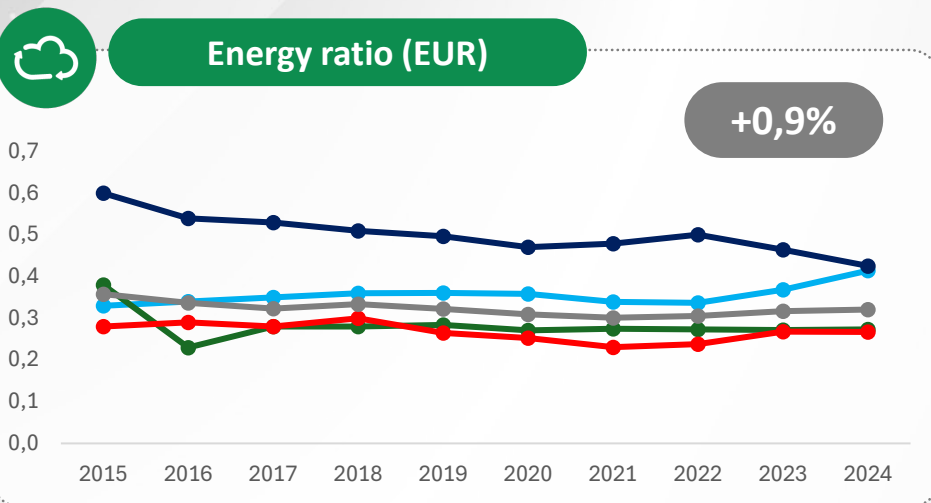
- Argentina
- Brazil
- Chile
- Paraguay
- Total Coca-Cola Andina¹

(1) This information includes Embotelladora Andina S.A. and its main subsidiaries (Coca-Cola Andina Argentina, Coca-Cola Andina Brazil, Coca-Cola Andina Chile and Paresa), except for % women.

Sustainability & Impact

Committed to sustainable development

CAGR 2020 - 2024



Argentina
Brazil
Chile
Paraguay
Total Coca-Cola Andina³

(1) Beginning 2022, the calculation of personnel is based on the headcount of the Company's own personnel, pursuant to the new general standard No. 461 of Chile's Financial Market Commission, whereas the values of previous years correspond to Full time equivalent. Argentina includes Embotelladora del Atlántico S.A. and Empaques Argentina S.A., and Chile includes Embotelladora Andina S.A., VJ S.A., Vital Aguas S.A., Envases Central S.A. and Re-Ciclar S.A. In addition, Holding is included in the Total.
(2) Values from Chile 2021 were recalculated in 2022, for greater precision in the calculation.
(3) This information includes Embotelladora Andina S.A. and its main subsidiaries (Coca-Cola Andina Argentina, Coca-Cola Andina Brazil, Coca-Cola Andina Chile and Paresa), except for % women.



Contact in Santiago, Chile

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Paula Vicuña, Investor Relations Officer
(56-2) 2338-0520 / andina.ir@koandina.com







Coca-Cola

ANDINA

COCA-COLA ANDINA

CUSTOMER CENTRIC // PHYGITAL COMPANY

Coca-Cola
Real Magic

November 2025



¿Want to learn
more?

Our Strategy

Strategic Objectives Coca-Cola Andina 2025

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Growth through:

- NARTD & ARTD (KO) Portfolio
- Entering New Categories leveraging our Assets and Logistics Capacity.
- New geographic Inorganic Growth opportunities

2

Efficiency and Productivity leadership to maintain Cost Effectiveness in all our Operations

3

Digital Transformation Strategy: Internal Processes, Culture & Market

4

Excellence Teams based on Talent, Diversity and Meritocracy

5

Sustainability Strategy through implementing our 6 priorities
(Water, Sustainable Packaging, Workplace Climate, Communities, Energy & SSD Benefits)

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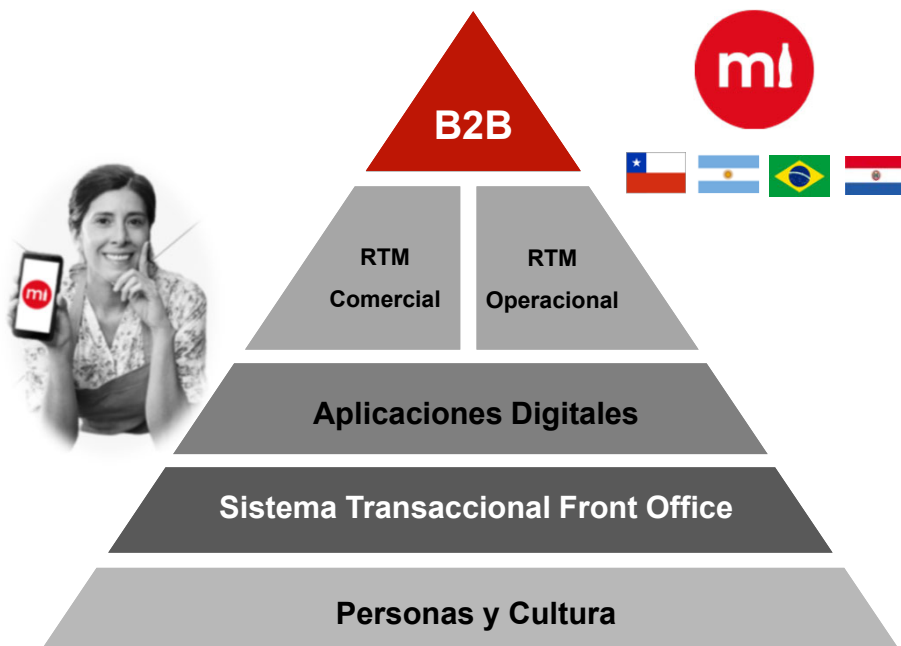
Sustainability Strategy through implementing our 6 priorities
(Water, Sustainable Packaging, Workplace Climate, Communities, Energy & SSD Benefits)

Implement our **digital transformation** plan



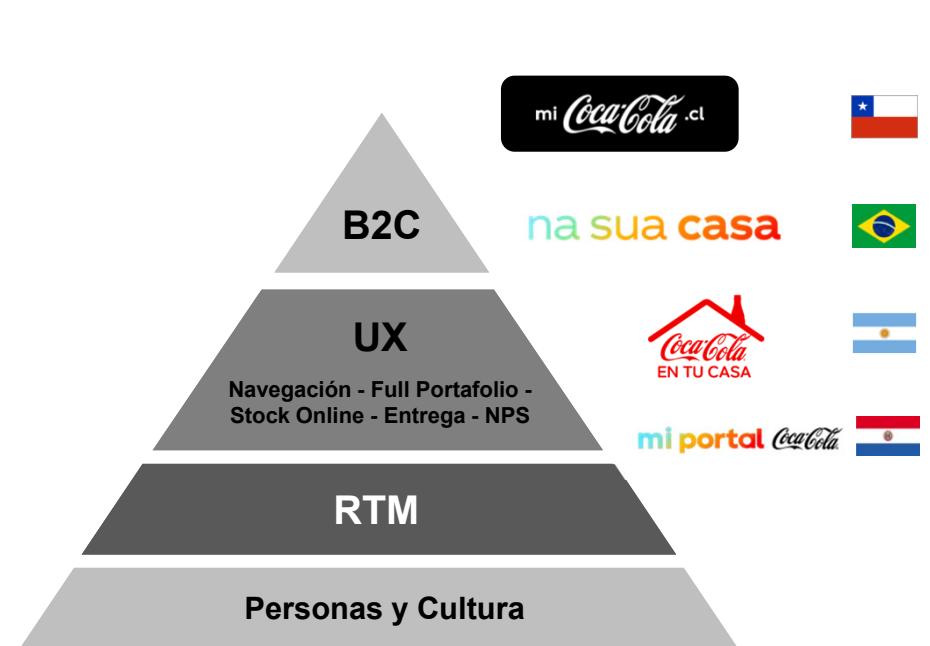
CUSTOMER ECOSYSTEM B2B

Almacenes, Botillerías, Restaurantes,
Supermercados, etc.



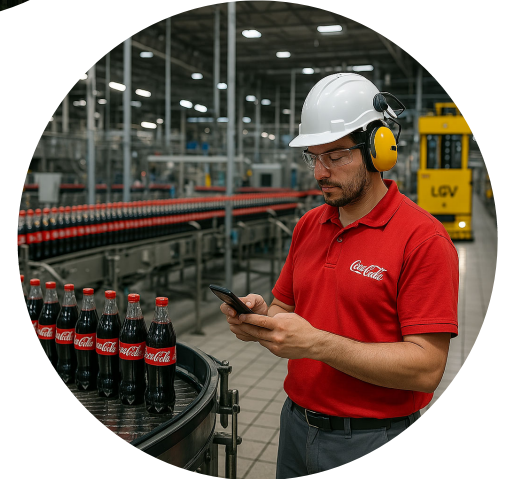
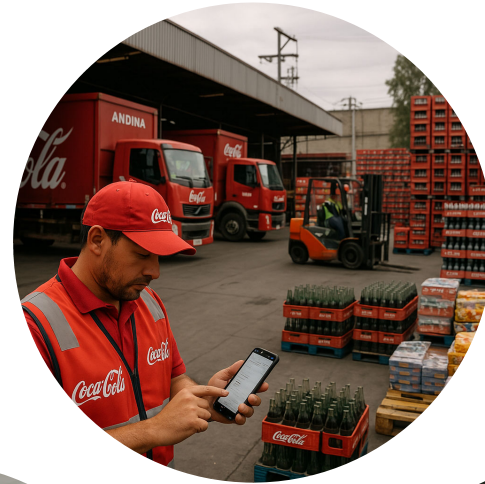
CONSUMER ECOSYSTEM

DTC (e-Commerce)





CUSTOMER CENTRIC // PHYGITAL COMPANY

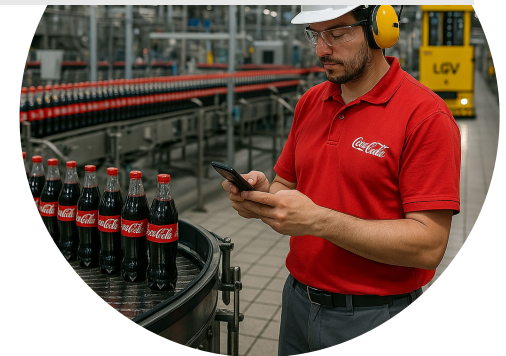
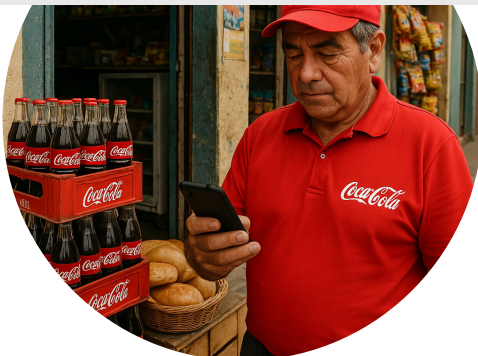


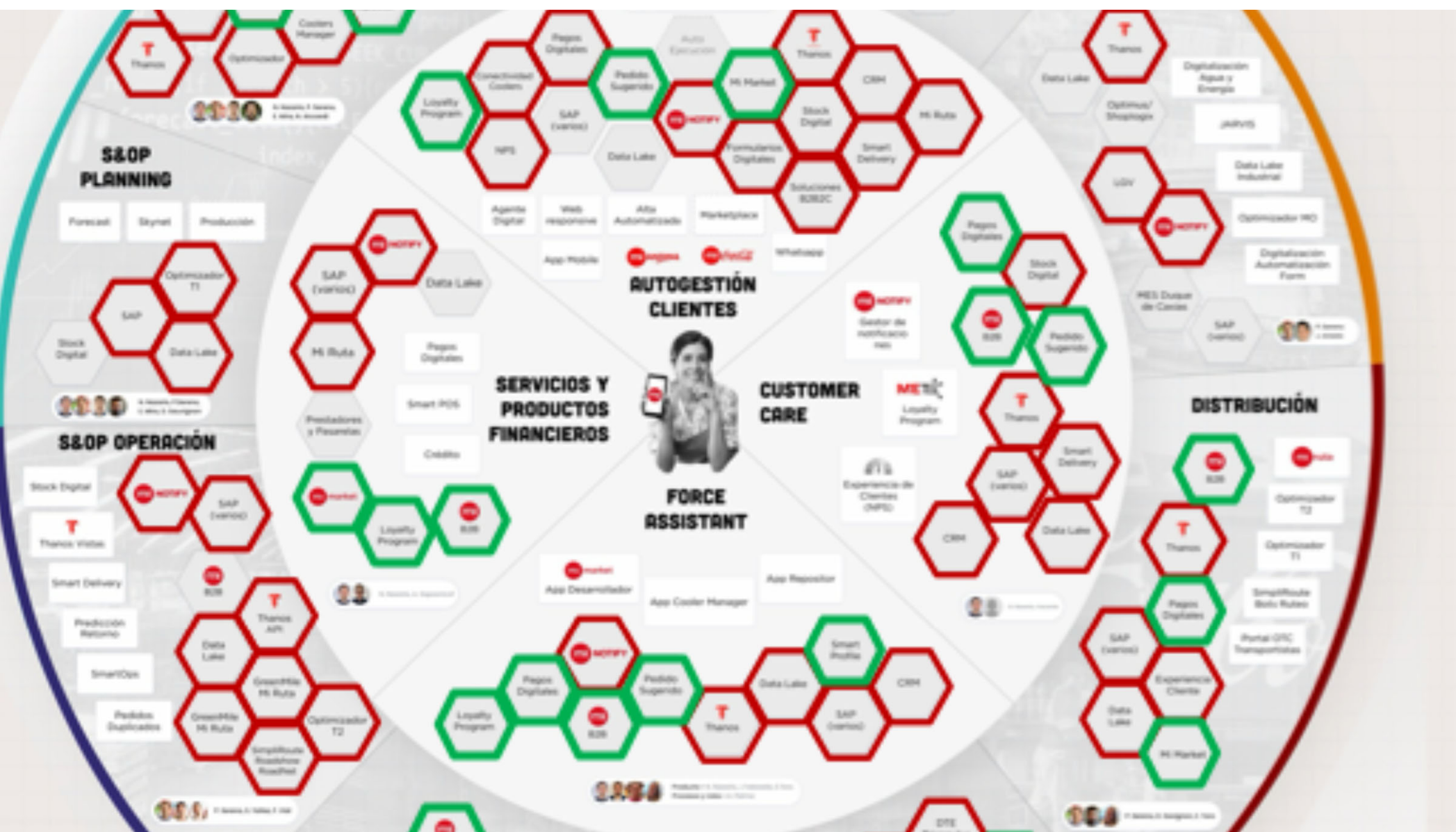


CUSTOMER CENTRIC // PHYGITAL COMPANY

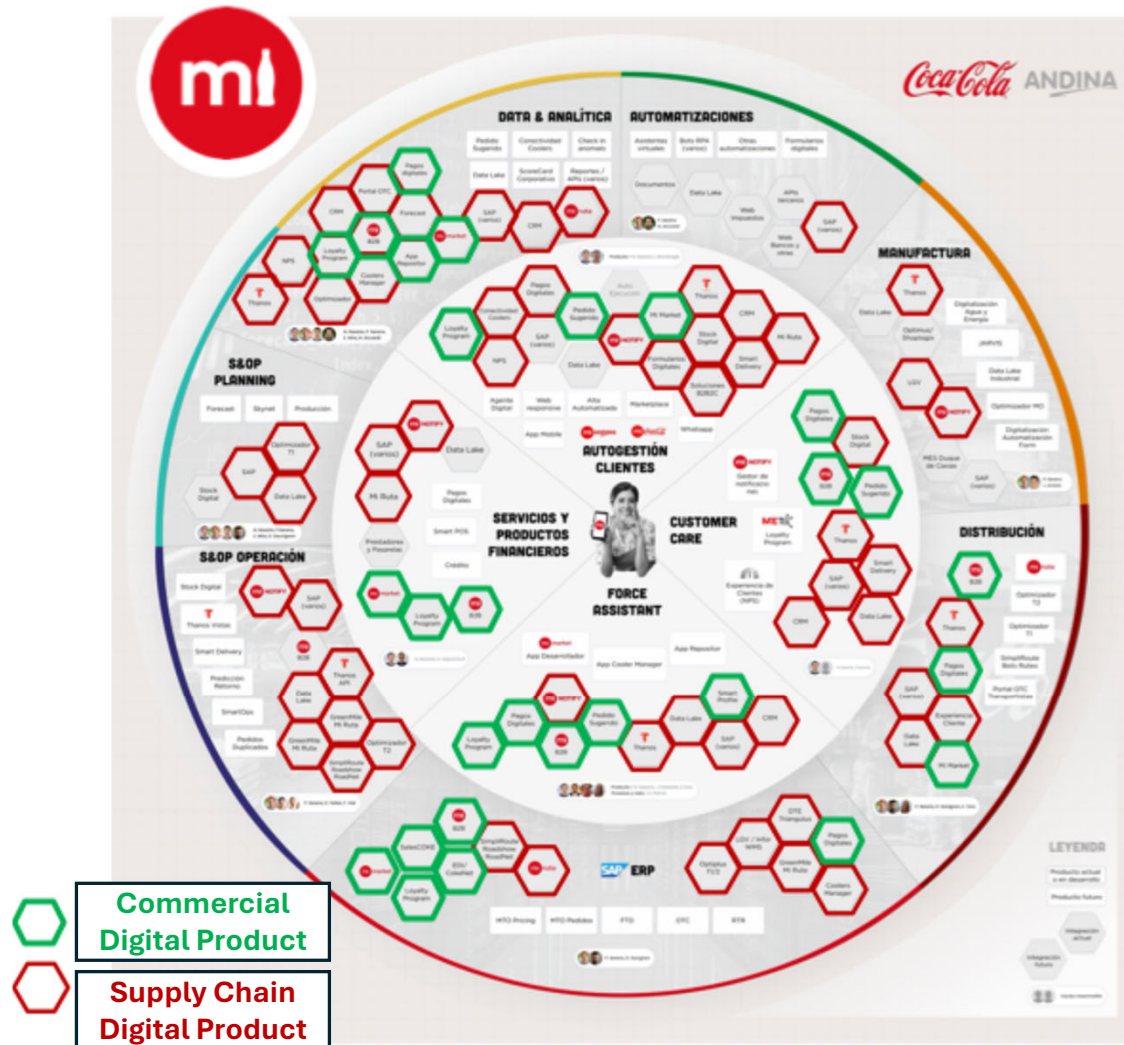


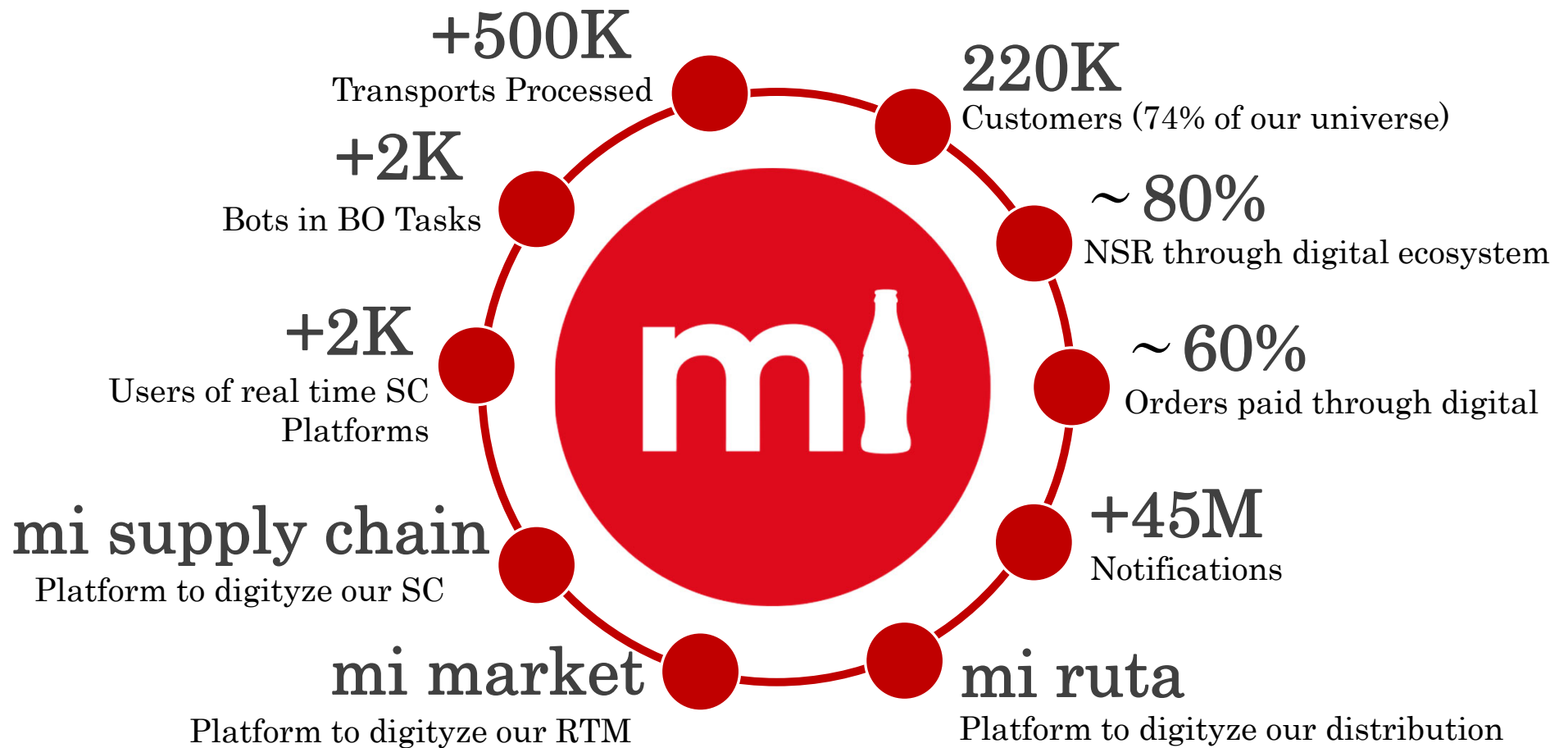
@ Coca-Cola Andina, we have built a **Digital Ecosystem**  that drives our entire value chain — starting from our Customers and extending through Sales Force, Distribution, Supply Chain, S&OP, and Back Office.





Implement our **digital transformation** plan





KOSystem B2B Adoption Assessment Results



Bottlers Results



BRONZE
< 50%

51%
Emb 1

51%
Emb 2

60%
Emb 3

63%
Emb 4



SILVER
50%-74%

71%
Emb 7

69%
Emb 6

69%
Emb 5



GOLD
75%-89%

77%
Emb 8

83%
Emb 13

80%
Emb 14

89%
Emb 9

89%
Emb 10

89%
Emb 11

89%
Emb 12



PLATINUM
90%-100%

91%
Emb 15

91%
Emb 16

97%
LATAM
Andina

100%
Emb 17

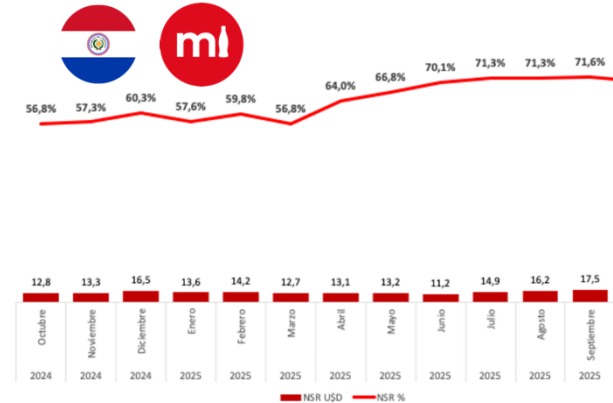
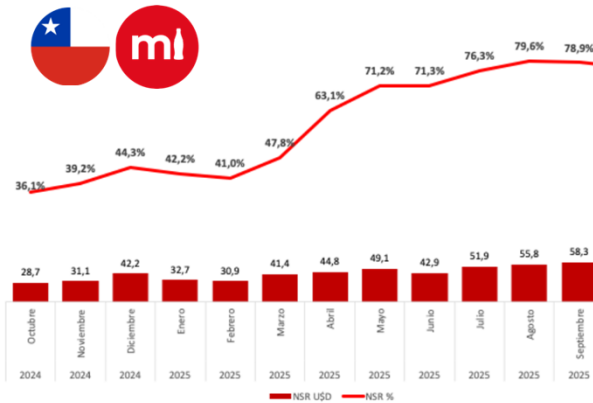
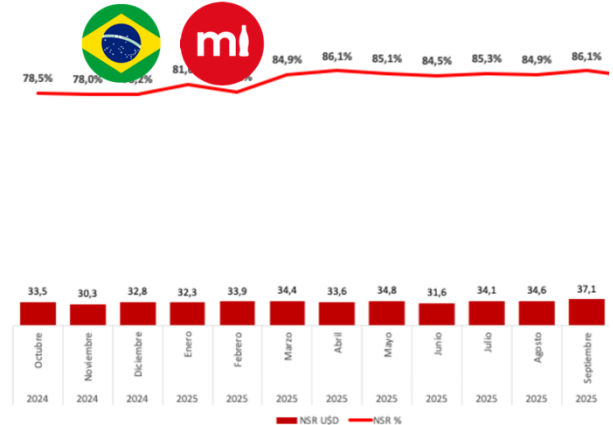
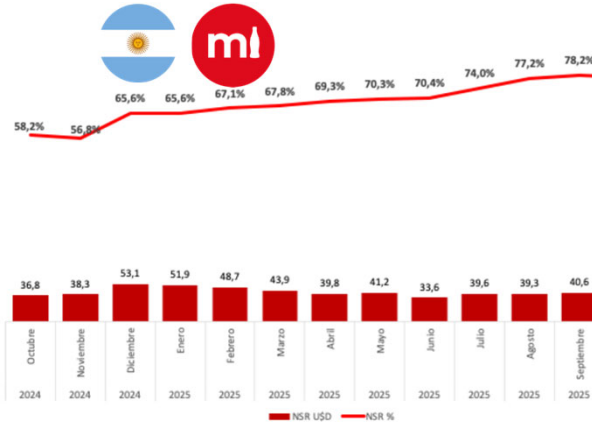
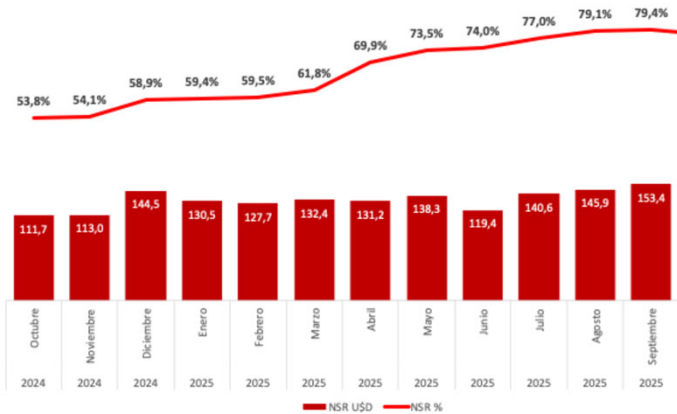
Source: Independent Global Study Conducted By The Coca-Cola Company

Classified • Confidential



Consistent Growth through our Coca-Cola Andina operations

NSR FOR TT Coca-Cola Andina

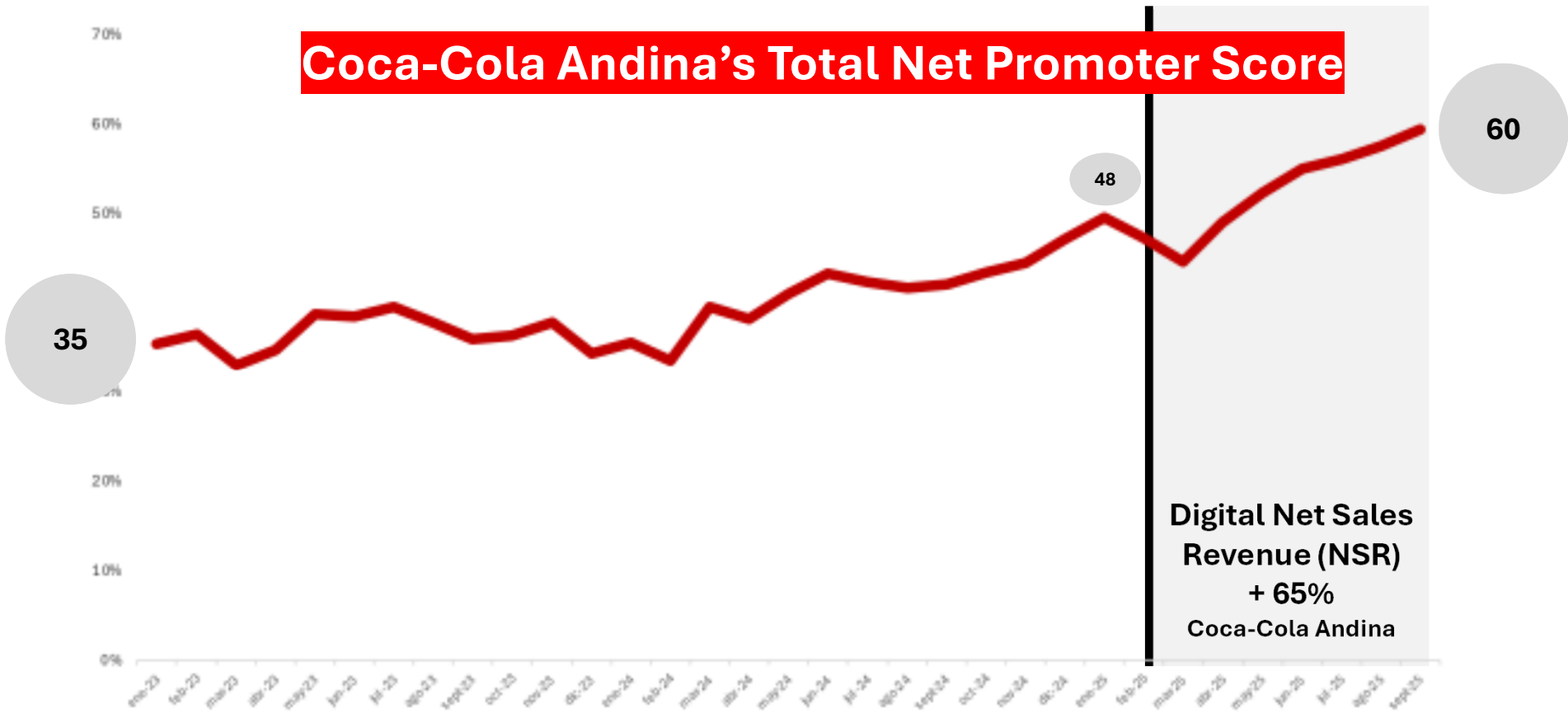


Coca-Cola Andina // Customer Centric - Phygital Company



While delivering great Customer Experience & Centricity.

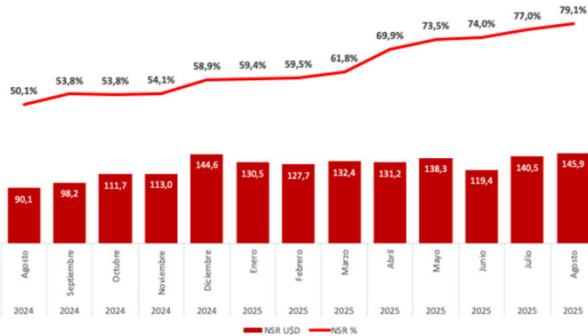
Coca-Cola Andina's Total Net Promoter Score





Our Digital Ecosystem is relevant, sustainable, and became a corner stone for Coca-Cola Andina's value proposition.

Digital Relevance



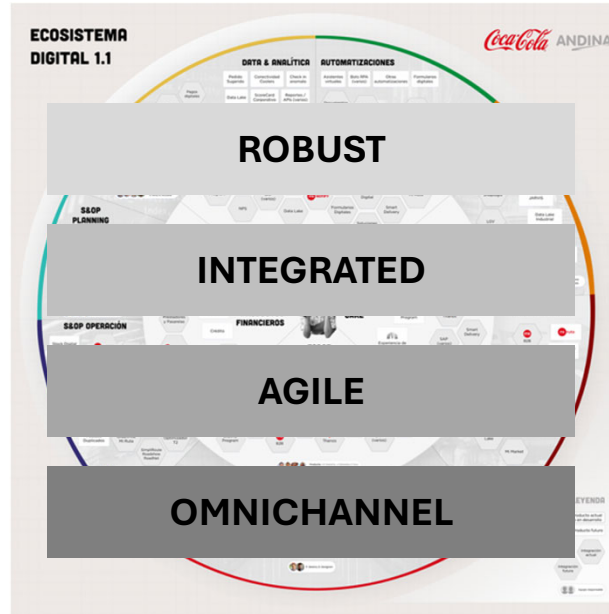
Coca-Cola

No Intermediaries

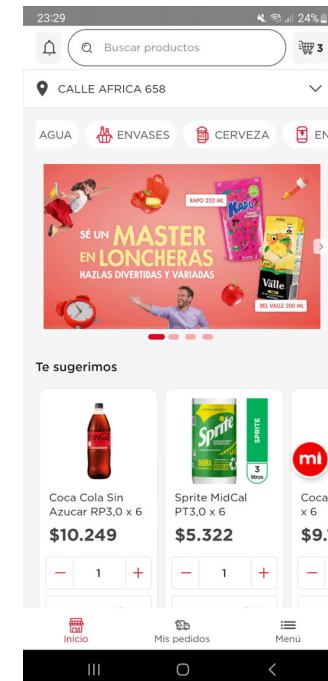
(+270 Th Customers reached directly)

Datalake (Cloud)

ECOSYSTEM



Customer Conversation & Interactions

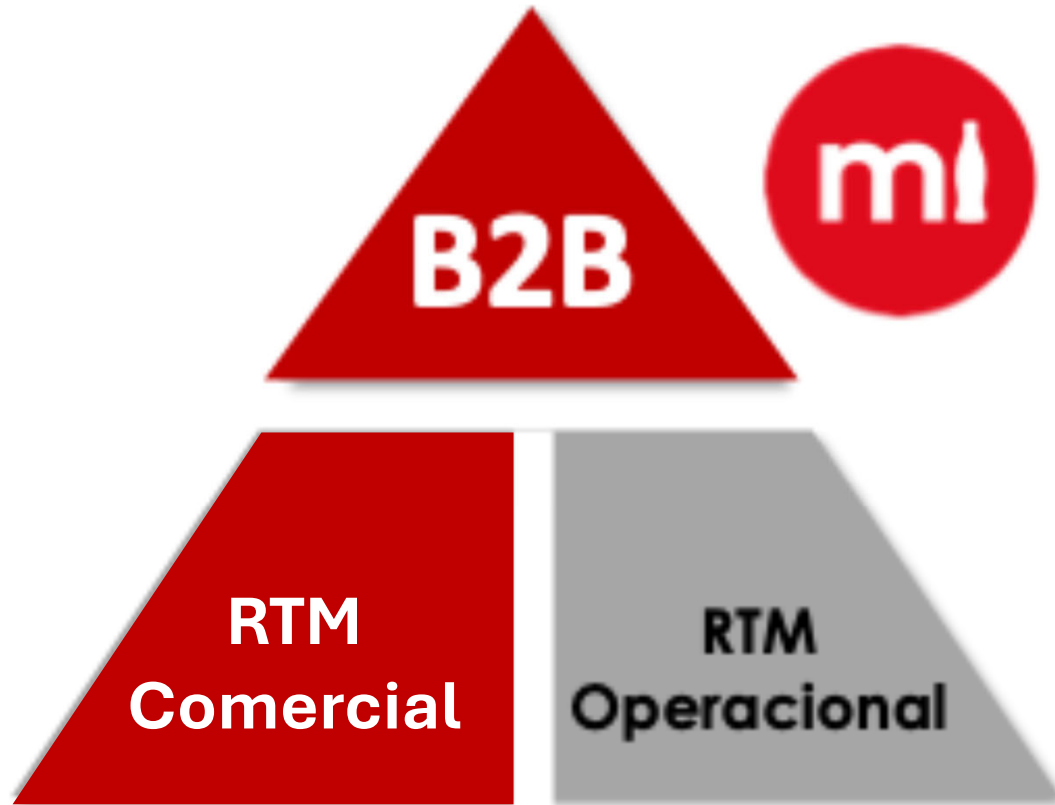


Nina



**Now that we have the
systems, teams, scale and
digital transactions....**

What's Next?





Leverage the Digital Ecosystem to **ensure** direct and value-driven communication with our customers

Before Digital Ecosystem

Traditional Value Proposition



☐ Traditional Segmentation (Clusters)

☐ Sales and SOV-oriented at **aggregated level**

☐ Static PICOS & Standard Promotions

☐ **Traditional physical proposal** with **SalesRep** as the sole relevant agent

☐ Available according to **visit frequency**

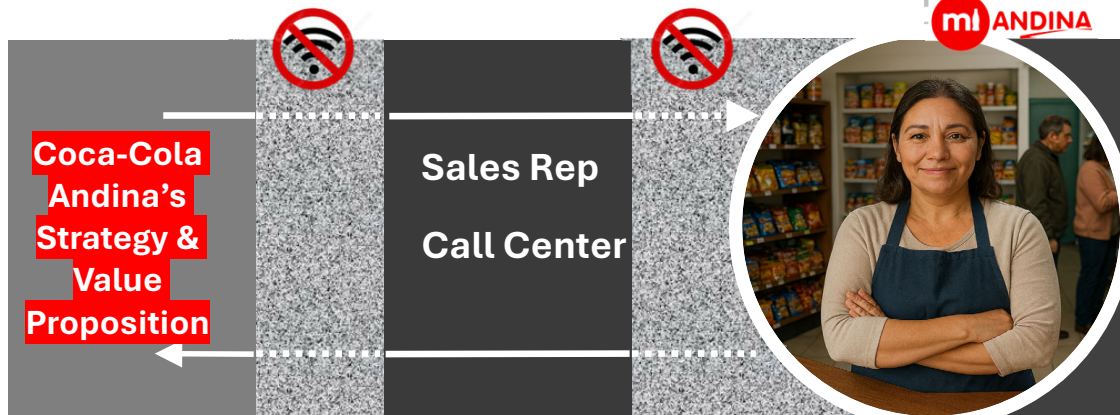
☐ Focus on **order taking**



Leverage the Digital Ecosystem to **ensure** direct and value-driven communication with our customers

Before Digital Ecosystem

Traditional Value Proposition



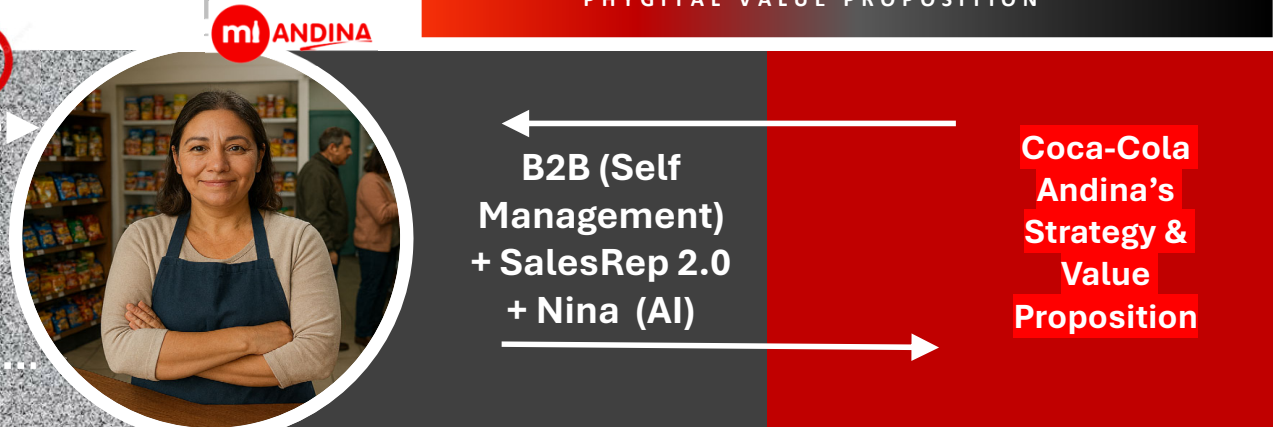
- ❑ Traditional Segmentation (Clusters)
- ❑ Sales and SOV-oriented at **aggregated level**
- ❑ Static PICOS & Standard Promotions

- ❑ **Traditional physical proposal** with SalesRep as the sole relevant agent
- ❑ Available according to **visit frequency**
- ❑ Focus on **order taking**



Digital ECOSYSTEM

PHYGITAL VALUE PROPOSITION



- ❑ **Omnichannel Phygital Proposition**
- ❑ **Multiple agents** including + AI & Available 24/7
- ❑ Focus on **service, development, and execution**
- ❑ **Hyper-segmentation**
- ❑ **NPS Oriented**
- ❑ **PICOS** enhanced by AI and ML
- ❑ **Tailor-made** portfolio and promotions



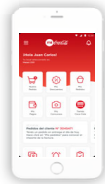
Through a new **PHYGITAL** model based on agents operating in a coordinated and complementary manner

COCA-COLA ANDINA PHYGITAL VALUE PROPOSITION



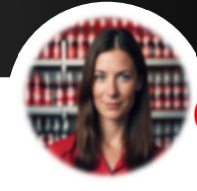
B2B (Self Management)

- ❑ **Mi Andina / MiCC:** 24/7 platform for customer self-management, orders, and B2B relationship with Andina
- ❑ **Fast order delivery and suggestions** based on ML& AI algorithms
- ❑ **Invoicing, digital payments, shipment tracking,** requests, and other benefits
- ❑ **Promotions, discounts, loyalty programs** & self-management tasks



Market Agents 2.0

- ❑ From **Order Takers** to **Sales Developers/Consultants**
- ❑ **New roles and service levels** based on **new customer segmentation**
- ❑ **Mi Market (SFA)** Collaborative ordering and **Guided Missions** as core of market execution
- ❑ Call center becomes **growth agent**, supported by **AI for inbound**



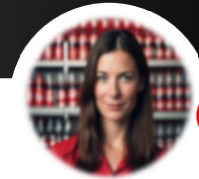
NINA (A.I. Agent)

- ❑ **Fast and customized** natural language support
- ❑ Manages **inquiries, orders, payments, sales rep info, promotions,** etc.
- ❑ **Learns and improves** with each interaction
- ❑ **Scalable:** Handles thousands of cases and expands across countries and channels



Through a new **PHYGITAL** model based on agents operating in a coordinated and complementary manner

COCA-COLA ANDINA PHYGITAL VALUE PROPOSITION



ml asistente

NINA (A.I. Agent)

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Coca-Cola Andina // Customer Centric - Phygital Company



Our PHYGITAL value proposition strengthens Coca-Cola Andina's core strategy in its customer relationships

COCA-COLA ANDINA PHYGITAL VALUE PROPOSITION



mi ANDINA

B2B (Self Management)



mi market

Market Agents 2.0



mi asistente

NINA (A.I. Agent)

1

Helping our customers to buy

- ☐ Mi Andina // Mi Coca-Cola (B2B)
- ☐ Digital Self-management
- ☐ "Easy Order" (Pedido Rápido)
- ☐ Nina
- ☐ Mi Market + Sales Agent 2.0
- ☐ Call Center -(Nina)



NPS

2

Helping our customers to sell

- ☐ Mi Andina // Mi Coca-Cola (B2B)
- ☐ Digital Self-management
- ☐ "Easy Order" (Pedido Rápido)
- ☐ Nina
- ☐ Mi Market + Sales Agent 2.0
- ☐ B2B2C
- ☐ "Aliados" Loyalty
- ☐ Payments



We are **transitioning** from a physical model to our **Phyigital** customer engagement model.

COCA-COLA ANDINA PHYITAL VALUE PROPOSITION



ml ANDINA

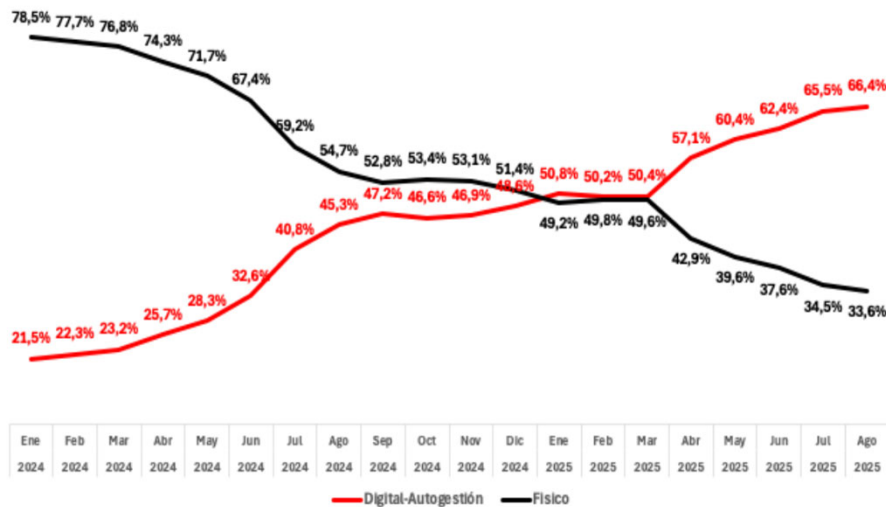


ml market

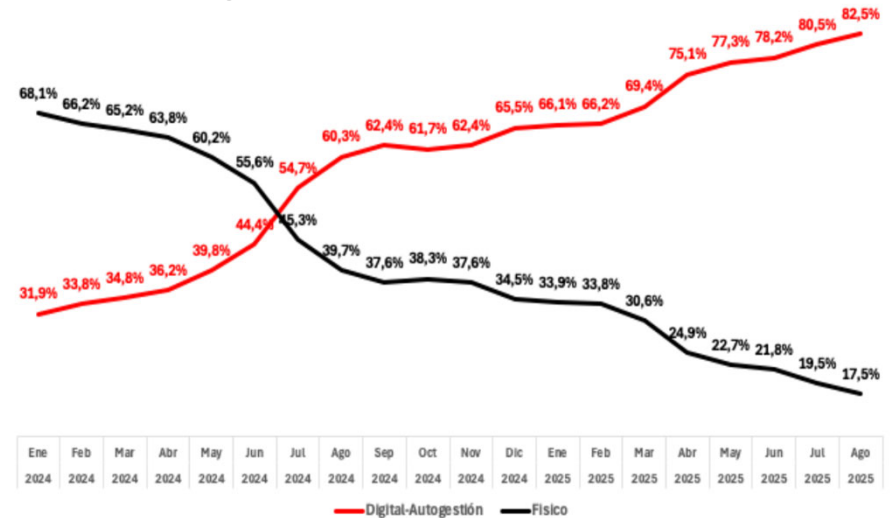


ml asistente

Digital v/s Physical Orders



Digital v/s Physical Volume

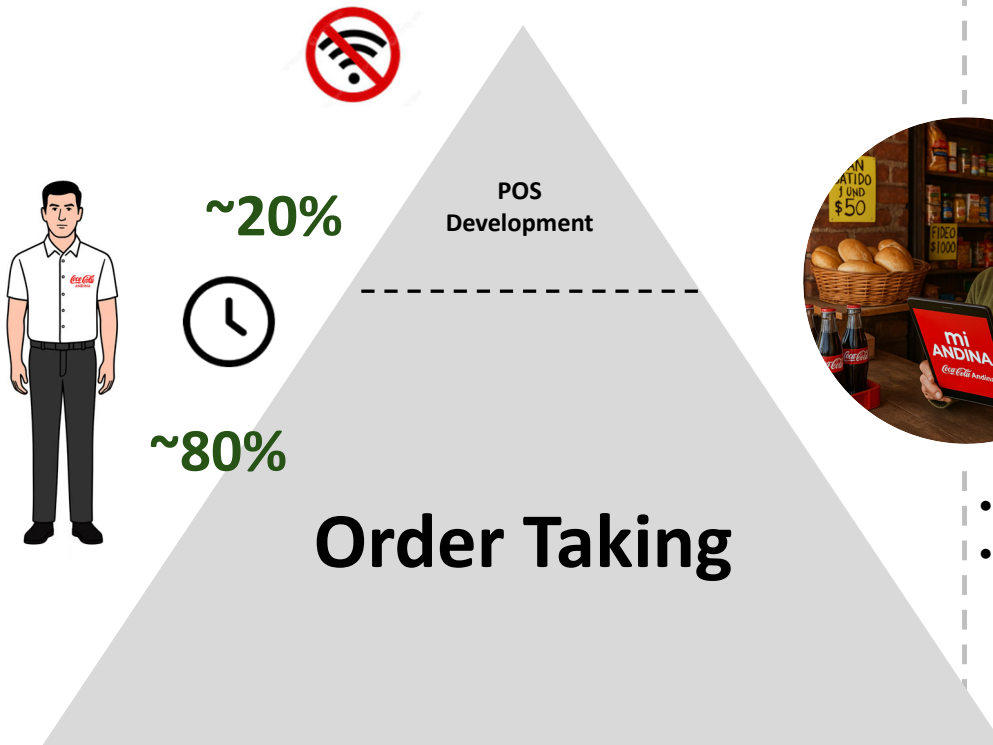


Coca-Cola Andina // Customer Centric - Phyigital Company



Redirecting and optimizing the sales force toward **high-value tasks** and customer development

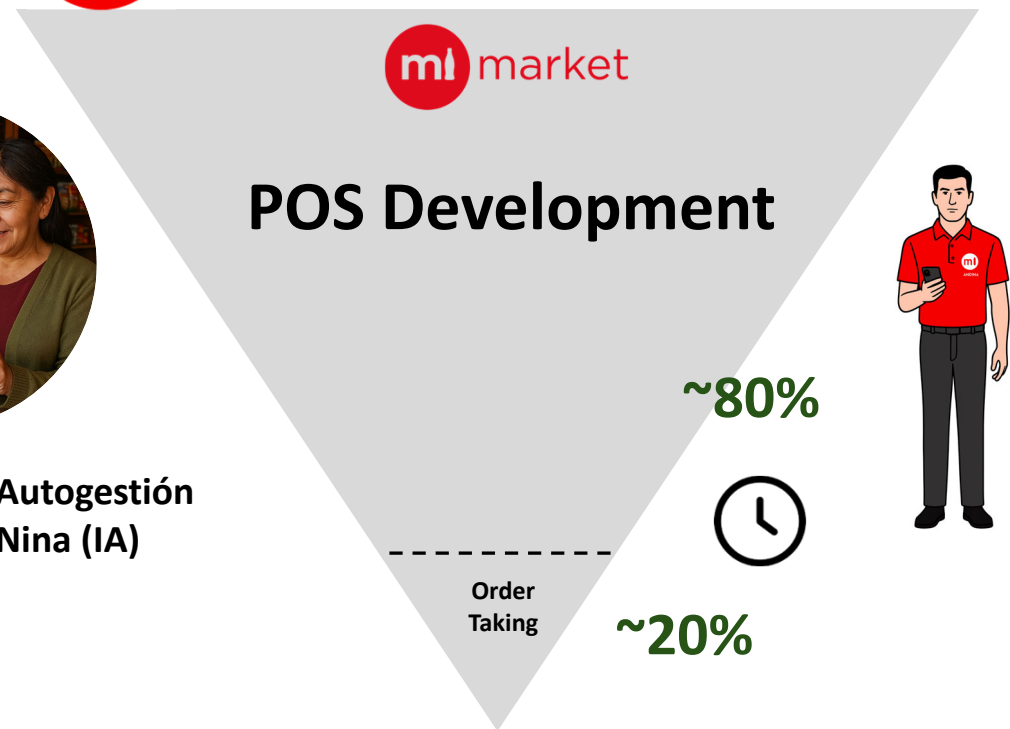
Before Digital Ecosystem



- Autogestión
- Nina (IA)



PHYGITAL ECOSYSTEM





Sales Force Evolution: **Guided Missions and Collaborative Orders** as main tools for Growth

Before Digital Ecosystem

Traditional Sales Rep



- **Primary and/or sole** customer touchpoint
- **Standardized service model** and visit frequency “Order taker” role
- Focus on **high-volume customers**
- **Standard** execution (RED)
- **Transactional** role limited to the point of sale



~80%

Order Taking



PHYGITAL ECOSYSTEM

Market Agent 2.0



- Part of the **Phygital Omnichannel** value proposition
- **Segmented** roles and service levels
- **Enhances and enriches** the order process
- Focus on **customer value and NPS**
- **Guided missions** as the foundation for execution and development
- **Development role**, both remote and at the point of sale



~80%

Execution & Market Development



Key Take Aways on Our Phygital Coca-Cola Andina ECOSYSTEM



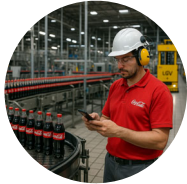
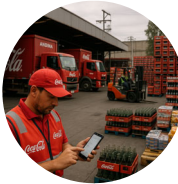
Customer

- ❑ **Customer Satisfaction:** Preferred Partner, Portfolio, Value Proposition, Profitability, and Operational Fulfillment
- ❑ **NPS, B2B Digitalization, Omnichannel Interaction, Loyalty Programs**
- ❑ **Development of a robust digital engagement process**



RTM

- ❑ **Commercial:** New RTM model from Order Taking to Market Agent 2.0 (Guided Missions to enhance our value proposition)
- ❑ **Operational:** Digitalizing Supply Chain & Delivery Process
- ❑ **Impact:** Increase in Top Line, Customer Satisfaction, and Efficiency



Supply Chain & Backoffice

- ❑ **Full operational visibility** for value-based decision-making (supported by AI)
- ❑ **Automation** of repetitive, low-value tasks and integration of agents into operational processes
- ❑ **Increase in Top Line, Customer Satisfaction and Efficiency**





Coca-Cola

ANDINA

COCA-COLA ANDINA

CUSTOMER CENTRIC // PHYGITAL COMPANY

Coca-Cola
Real Magic

November 2025



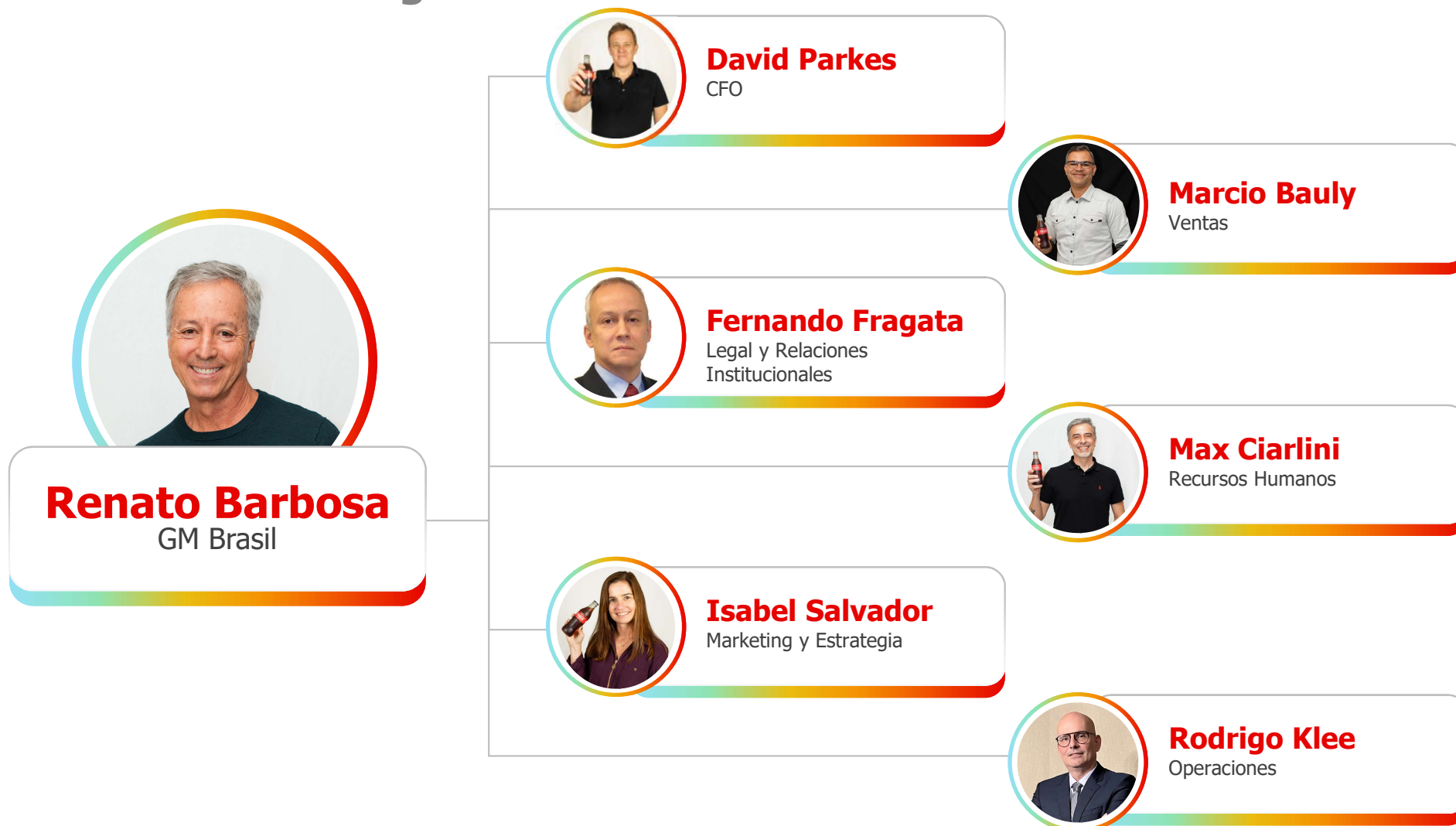
¿Want to learn
more?



Overview

Coca-Cola **ANDINA**
Brasil

Andina Brasil - Management Team



Andina Brasil - Highlights



1 TOP 3 in BR, 14% Volume

2 4 States, 292 Cities

3 3 Factories, 29 Production Lines, 21 Distribution Centers

4 1.096 Owned Trucks;

5 8.9k Employees

Andina Brasil - Key Regional Figures



	BR	RJ	RP	ES
Pop (mm)	23.9	14.2	4.5	5.1
Vol.TT(mmuc)	311	192	73	45
Per capita SSD	258	264	330	181
Customers	85k	44k	23k	18k

Andina Brasil - Portfolio



Andina Brasil – Beer Portfolio



Mainstream



THEREZÓPOLIS
13 SKUS

Premium



ESTRELLA GALICIA
9 SKUS

Super Premium/Craft



CERPA
3 SKUS

Andina Brasil - Digital Platforms



**Compras
24h por Dia
7 Dias por Semana**



**Combos
Promocionais**



**Histórico
de Compras**



**Pagamentos
Digitais**



**Visão Full
Portfolio**



**Sugestão de
Pedidos por IA
generativa**



**Tracking
Compras**



App e Web



**Pedido complementar,
Status de Pedidos / Entregas
Cobertura Combinada Portfolio**



**Missões Guiadas
(Tarefas personalizadas por
IA generativa)**



Gestão de Ativos

Andina Brasil - Digital Platforms (Results)



FREQUÊNCIA VISITAS

0,87 → 1,15
(SEMANA) (SEMANA)
PRESENCIAL PRES+B2B



EQUALIZAÇÃO ENTREGA

VENDA :7 DIAS/SEMANA
ENTREGA: 6 DIAS/SEMANA



NSR B2B

14% → 84%
JAN'24 SET'25



TICKET MÉDIO

R\$ 836 → R\$ 1.972
JAN'24 SET'25



IPS

9 → 11
JAN'24 SET'25



BASE CLIENTES

88.258
OUT'25



NPS ANDINA

65%
SET'25



SATISFAÇÃO B2B

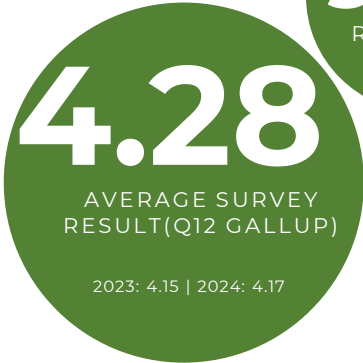
89%
SET'25



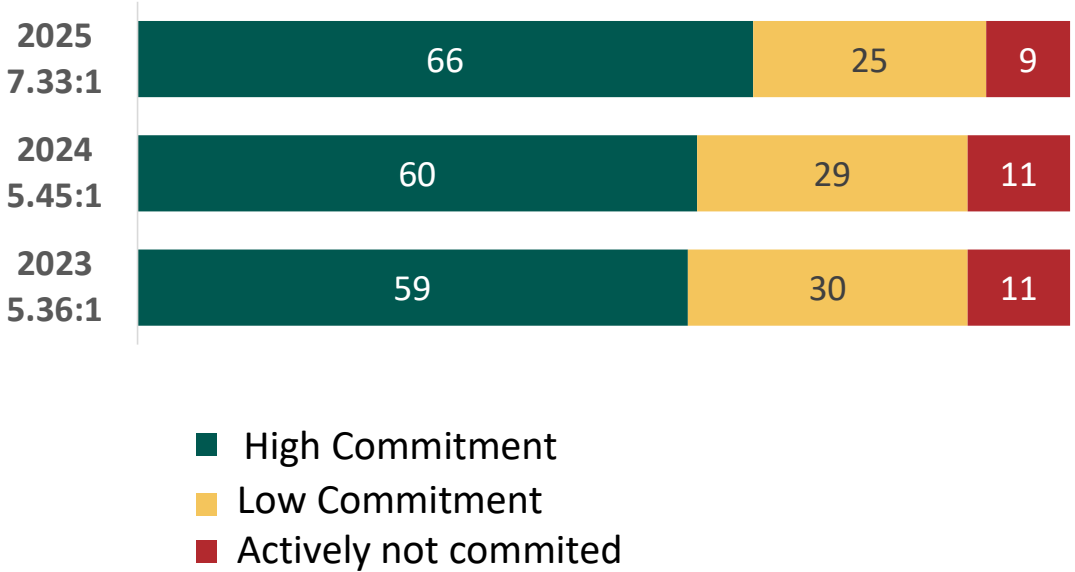
GDM VENDA ZERO

-64%
JAN'24 x SET'25

Work climate survey reflects company’s concern for employee welfare and motivation.



High Levels of Commitment rising over the past 3 years





Overview

Supply Chain

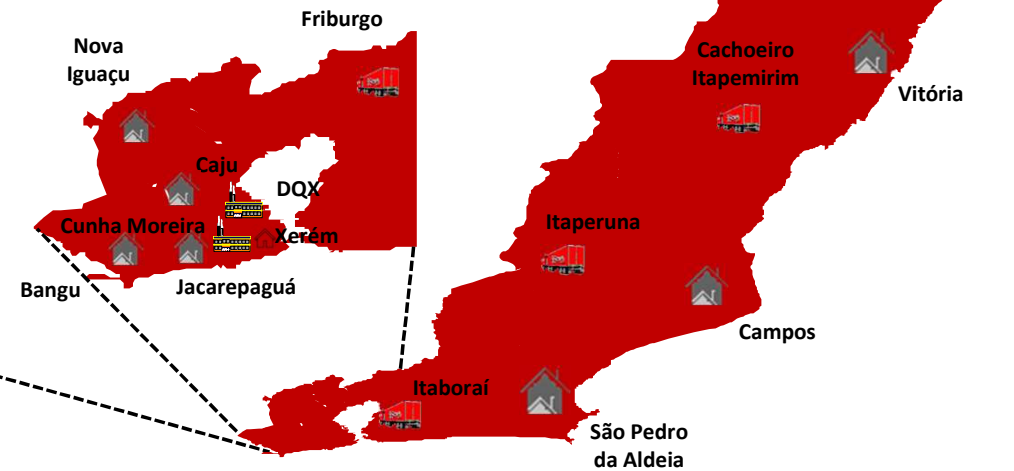


Operation map

Plants, distribution centers and crossdocking's

Rio de Janeiro + Espírito Santo Operation

-  2 Factories – 18 production lines
-  8 DCs
-  5 CDKs
-  1 External Warehouse



Ribeirão Preto Operation

-  1 Factory – 14 production lines
-  6 DCs
-  1 External Warehouse



Industrial Capacity Synergies

- Possible synergies (mainly cans between units - attention on freight costs).
- However, no significant opportunities in REFPET or minipet, main growth drivers.

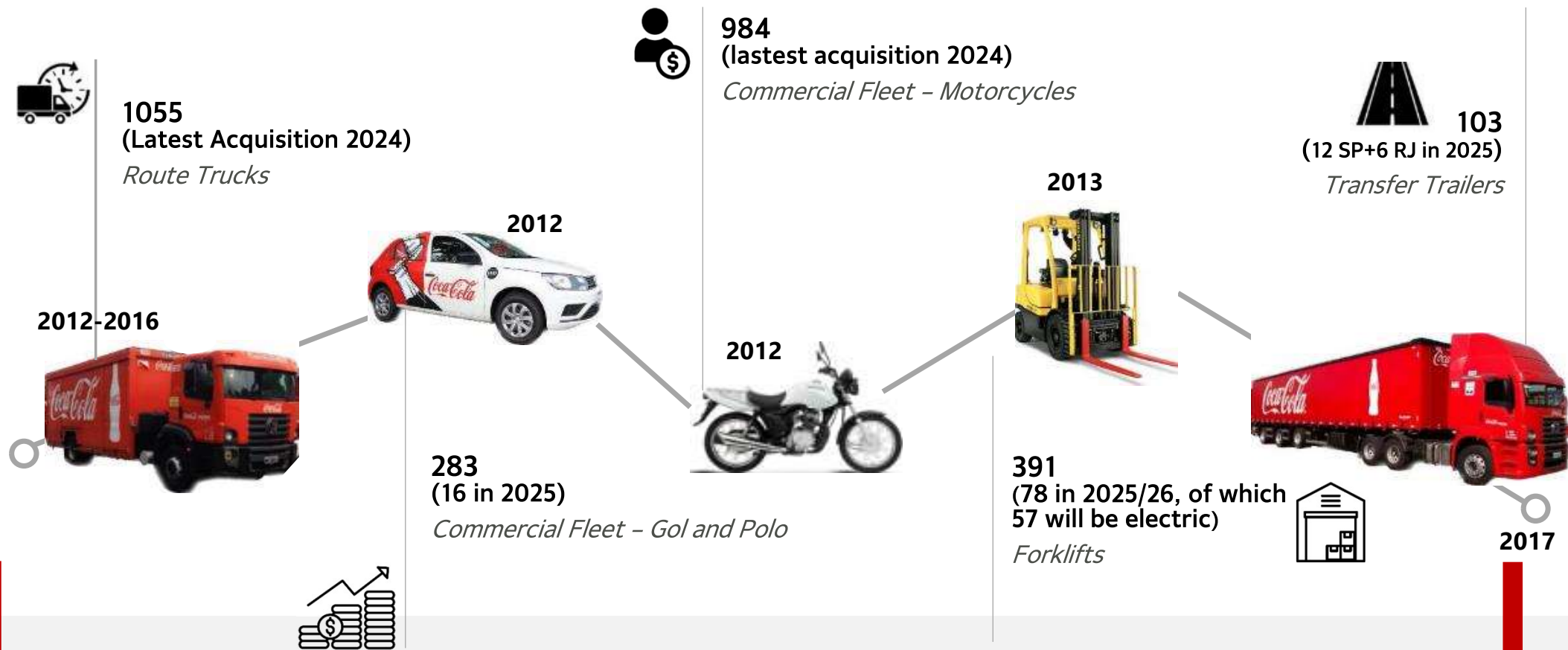


Logistic Capacity Synergies

- Distance between units is a cost barrier, not allowing infrastructure or logistic resource synergies such as warehouse or distribution capacity optimization.

Logistics

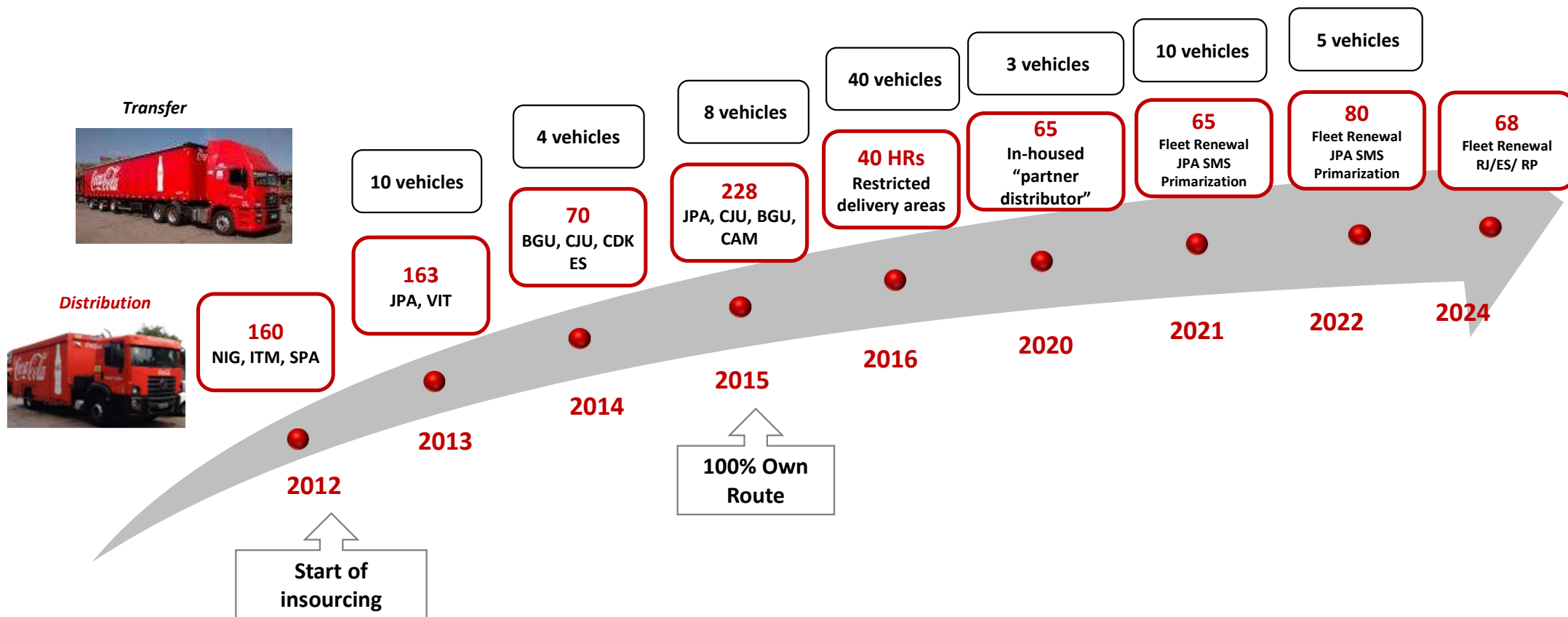
General Fleet Framework – ANDINA BR



12
Onsite Service & Repair Workshops

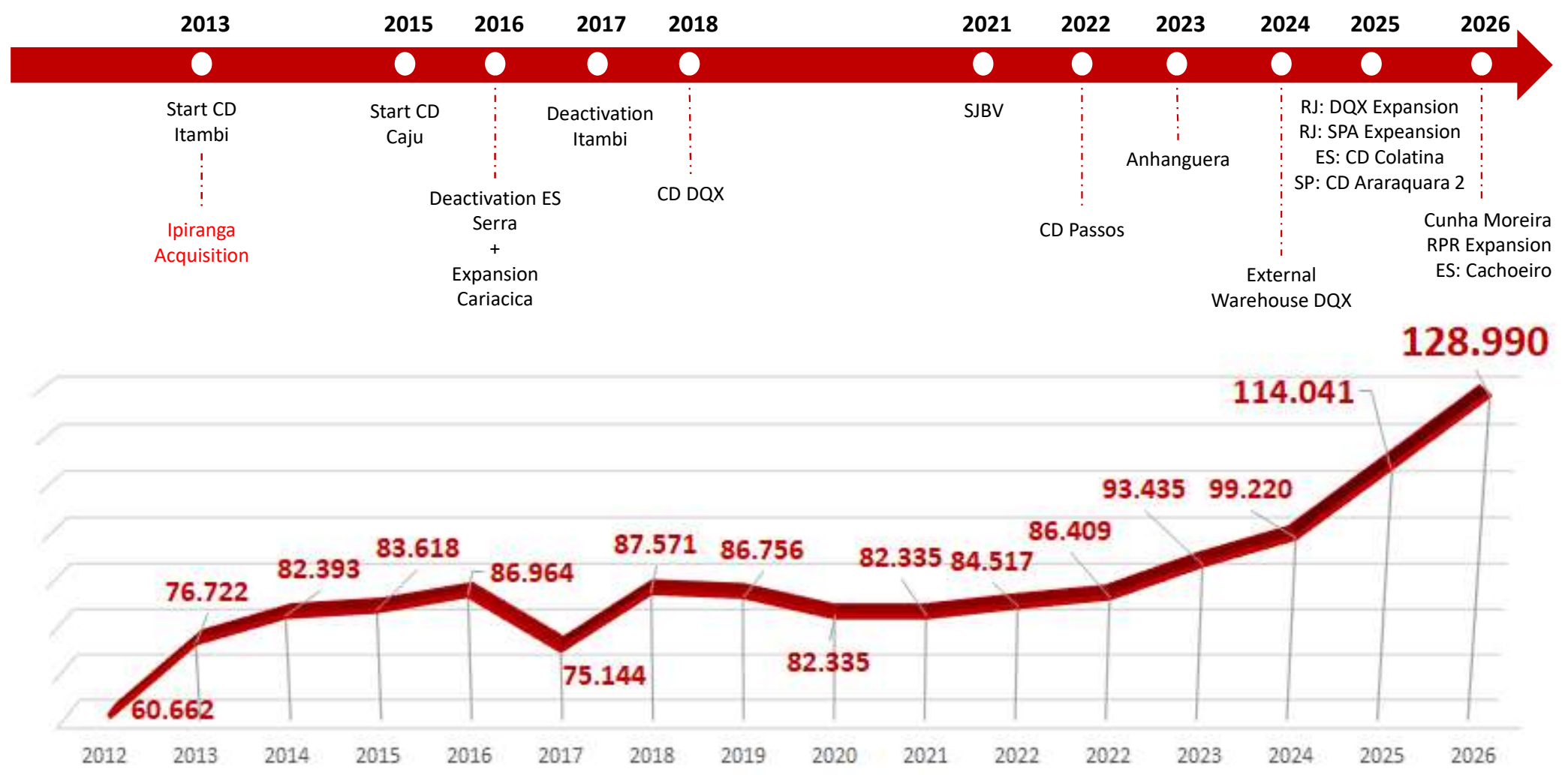
Heavy fleet

Andina Owned Heavy Fleet Insourcing - Rio de Janeiro + Espírito Santo



*Ribeirão Preto 100% Insourced since 2013 (M&A) +234 trucks

Storage Capacity Evolution



Industry

Industrial Map - Factories

Ribeirão Preto

*(14 production lines)
Since 1980*

- ✓ 4 PET lines *(including 1 for Mineral Water)*
- ✓ 4 Tetra Pak TW lines *(w/ pasteurization)*
- ✓ 1 Tetra Pak 1L line *(w/ pasteurization)*
- ✓ 1 Can line *(w/ pasteurization)*
- ✓ 1 Cup line *(Mineral Water)*
- ✓ 1 Bag-in-Box line
- ✓ 1 Returnable Glass line
- ✓ 1 RefPET line

Annual Production Capacity : **146.050.474 UC***

Volume FY 25: **92.223.840 UC**

Number SKUs: **99**



Jacarepaguá

*(12 production lines)
Since 1991*

- ✓ 6 PET Lines
- ✓ 2 Can Lines
- ✓ 1 Cup Line
- ✓ 1 Bag in Box Line
- ✓ 1 Returnable glass line
- ✓ 1 RefPet Line

Annual Production Capacity : **228.356.483 UC***

Volume FY 25: **168.647.660 UC**

Numbers SKUs: **115**



Duque de Caxias

*(6 production lines)
Since 2018*

- ✓ 1 RefPet Line
- ✓ 1 SSD PET Line
- ✓ 2 Mineral Water PET Line
- ✓ 1 Can (w/ pasteurization)

+ 1 RefPet Line 2026

Annual Production Capacity : **151.373.358 UC***

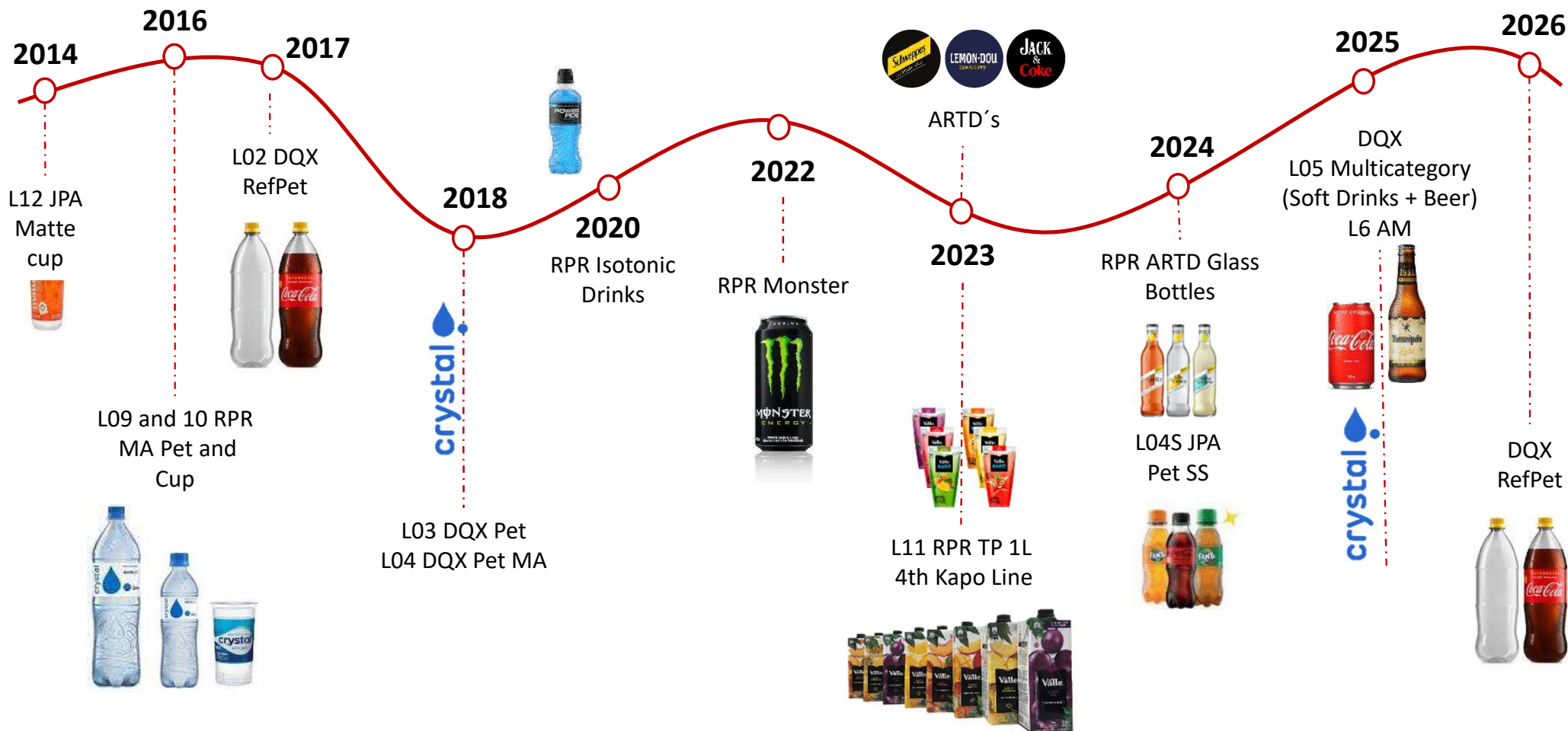
Volume FY 25: **96.167.111 UC**

Numbers SKUs : **21**

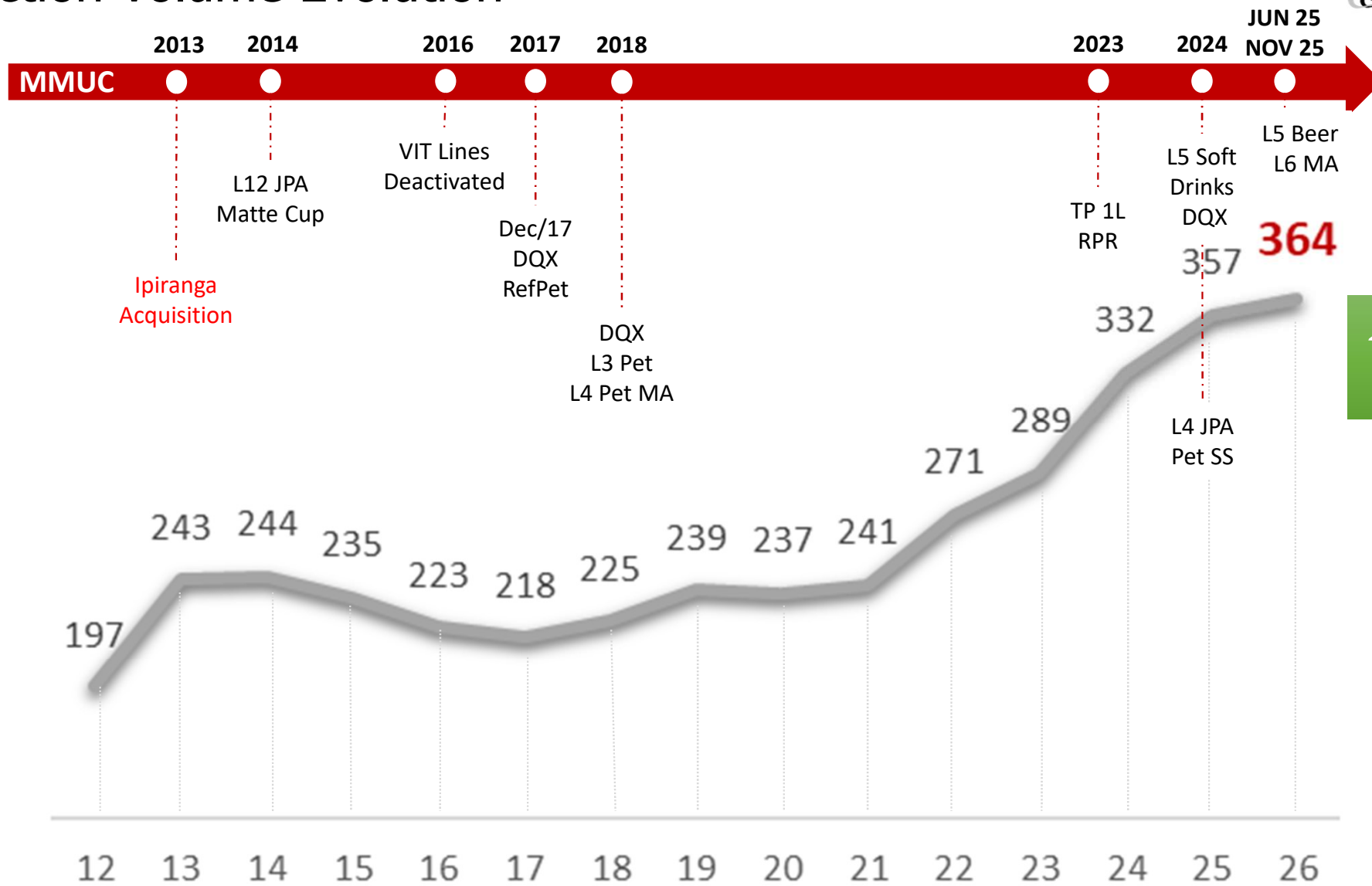


* 12-Month Aggregated Line Capacity

Production Lines and SKUs Evolution



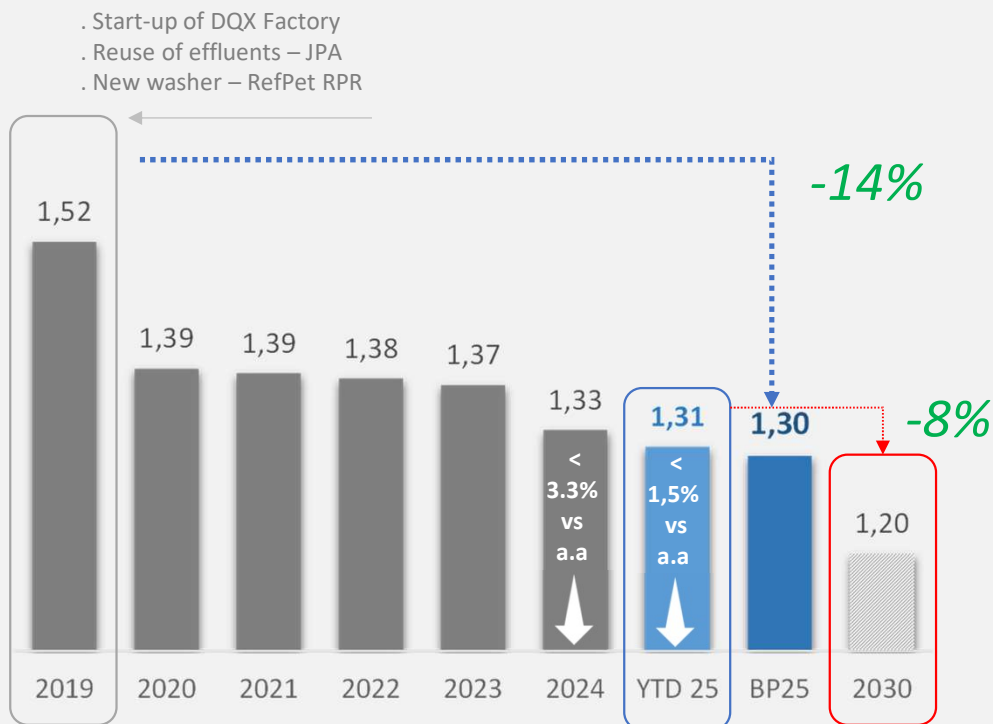
Production Volume Evolution



2026 vs 2012
85%

Environmental

Water Use Ratio L/L

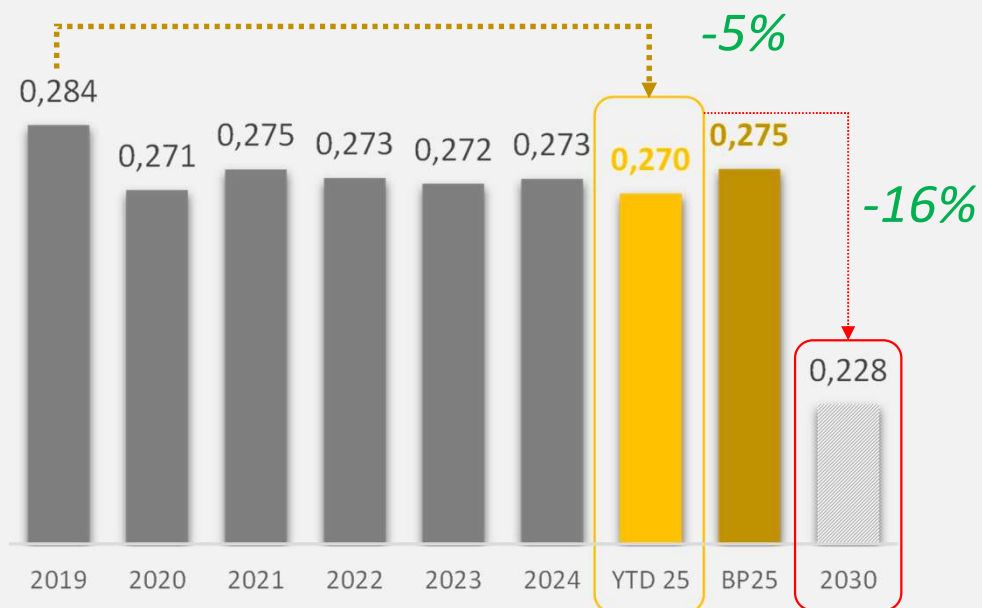


Main Projects

2026 – 2030

- JPA - Replacement of the cooling system without water evaporation 2026 – 2027
- JPA - Expansion of the wastewater recovery system of the UF
- DQX - RefPet line with a super-efficient washer (ultrasound)
- RPR - Upgrade of the reuse system of the WWTP
- DQX - Expand the station and reuse system
- JPA / RPR - Replacement of all water rinsers with air rinsers
- RPR - Return reused water to the process and reform the water treatment system, eliminating flotation
- JPA / DQX - 100% rainwater harvesting
- RPR - Replacement of the returnable line

Energy Use Ratio MJ/L

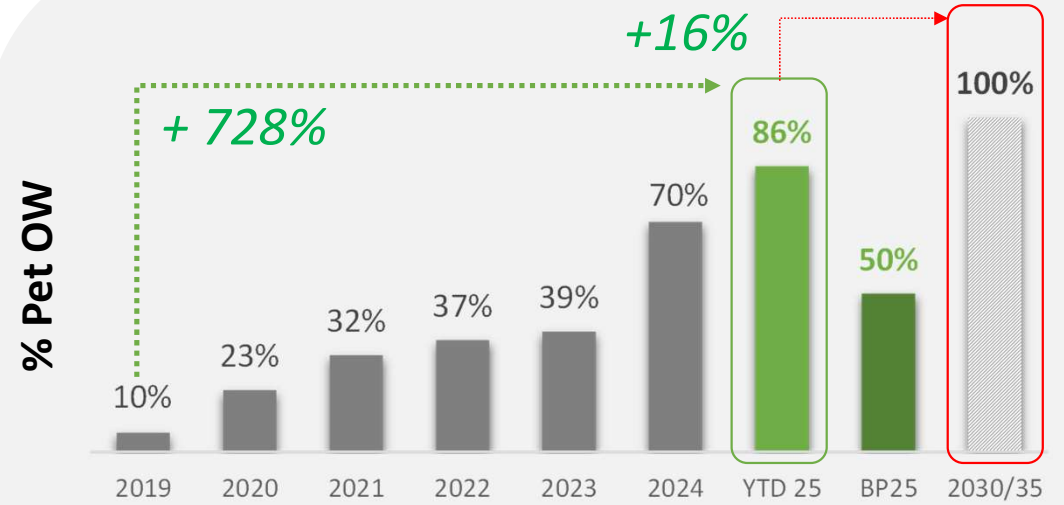
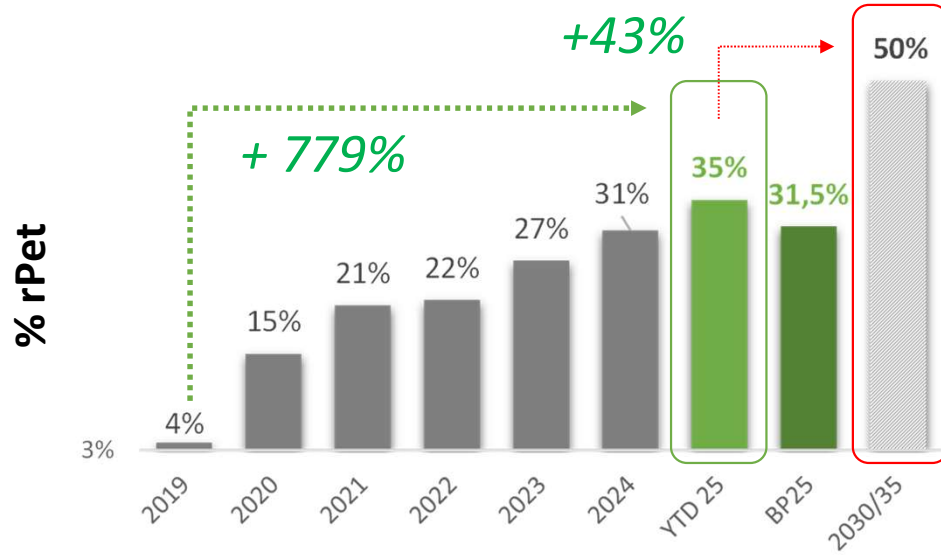


Main Projects

2026 – 2030

- JPA - Replacement of the cooling system without water evaporation and heating 2026 -2027
- DQX - RefPet line with a super-efficient washer (ultrasound)
- JPA - Execution of the 138kV project – JPA
- JPA - New triblock system for the former Line 04, replacing Line 01
- JPA - Increase in Packaging Temperature – Subcarbo (all lines)
- JPA/RPR - New and more efficient end-of-line systems
- RPR - Replacement of the returnable line
- RPR - Replacement of the water line at RPR

rPet and Pet Ow



According to current legislation, compensation of 30% of all packaging waste (OW - One-Way Packaging) generated is required.



rPet and Pet Ow

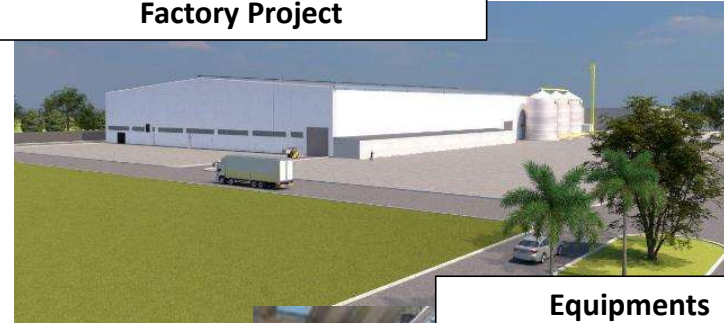
Plans 2026 - 2030

2026 – 2030

- Recycling Plant
- New RefPet Line RJ
- Doubling the capacity of recycled resin
- Investment in returnable bottles
- Lightweight RPR

Coca-Cola ANDINA
Brasil

Factory Project



Equipments



Recycling Plant

- **Investment** made by Strategic Partner
- **Increase** from 450 tons/month (2023) to 1,000 tons/month by 2030 (50% PetR per bottle and 100% OW package collection).
- **Cost & Sustainability**: Expand recycled PET use with >20% cost reduction and lower losses.
- **Technology Transfer**: Advanced recycling process and waste reduction.

Recollect
Pressed bottles



2020

Washed PET flakes



Decontaminated
PET Flake



Food grade



Preforms



2026



Duque de Caxias

Multi-category Factory



Duque de Caxias

Main Applied Technologies

Project based on LEED Certification requirements

Mini plant concept: Dedicated syrup rooms and CIP per filling line

1st fully certified Coca Cola LATAM Facility – LEED Gold

Tribloc Systems [Blowing – Labelling – Filling]

Roof rainwater harvesting

Decentralized & Ammonia Free refrigeration system (R513 gas)

Autonomous Handling finished products (GV's)

▪ Individualized monitoring

Autonomous Handling for raw materials (LGV's)

- Energy
- Water
- CO2 consumption
- Air Compressors
- Beverage consumption (losses)



Duque de Caxias

Main Applied Technologies

Natural Gas Packing Machines

100% LED illumination;

Enclosed production areas (wall and ceiling)

Natural lighting and ventilation:

Segmented

Hot Water a

WMS system

100% digital



ory (de



The MES System - Manufacturing Execution System

- Fundamental element in data management
- Consolidated Reporting & Product Traceability
- Production and Downtime Monitoring (OEE)
- Database interface
- Gateway to other platforms

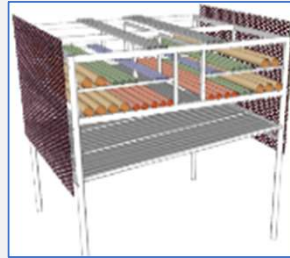


Safety and Quality by Design

Safety by design

Design approach that prioritizes safety during the design process, aiming to minimize hazards, accidents, and injuries during the construction, operation, and maintenance of the building.

- Better maintenance conditions (space, access...)
- Technical level with adequate space, lighting, and ventilation
- Easy access to pipes, instruments, and equipment
- Access to piperack without special equipment or authorizations



Quality by design

Design philosophy that prioritizes the quality and functionality of a building by incorporating design elements and materials that meet users' needs and expectations.

- Closed production areas with cleaning rooms
- Good lighting on the factory floor
- Rounded finishes on floor and ceiling corners
- Electric forklifts



Duque de Caxias Multicategory Plant

Stage 1 - 2025

+20k m²
Built-up area

Packages
Can & NRBG

Start up: 2025
Added capacity
13 MMUC/year

Multi Package Line

CANS	60.000 units/h
OW Glass Bottles:	40.000 units/h



Processes Stage 1

Malting Silos	- 2 x 300 ton + processing
Boiling room	- 500 hl/coz. 12 coz/dia
Yeast Tanks	- 4 tanks 235 hl + 1 rehydrator
Fermentation tanks	- 8 x 3000 hl total
Filters	- 2 x Mbr - 170 hl/h + DA plant
Pressure Tanks	- 2 x 1850 hl
CIP	- Central Cold Block e filling
Multi package line	- Can + OW Glass

Duque de Caxias Multicategory Plant

Stage 1 - 2025

- Multi Package Line - Can + NRGB
- Finished Product Warehouse expansion
- Supplies Warehouse Expansion

Duque de Caxias Multicategory Plant



Stage 1 - 2025

Duque de Caxias Multicategory Plant



Stage 1 - 2025

Duque de Caxias Multicategory Plant



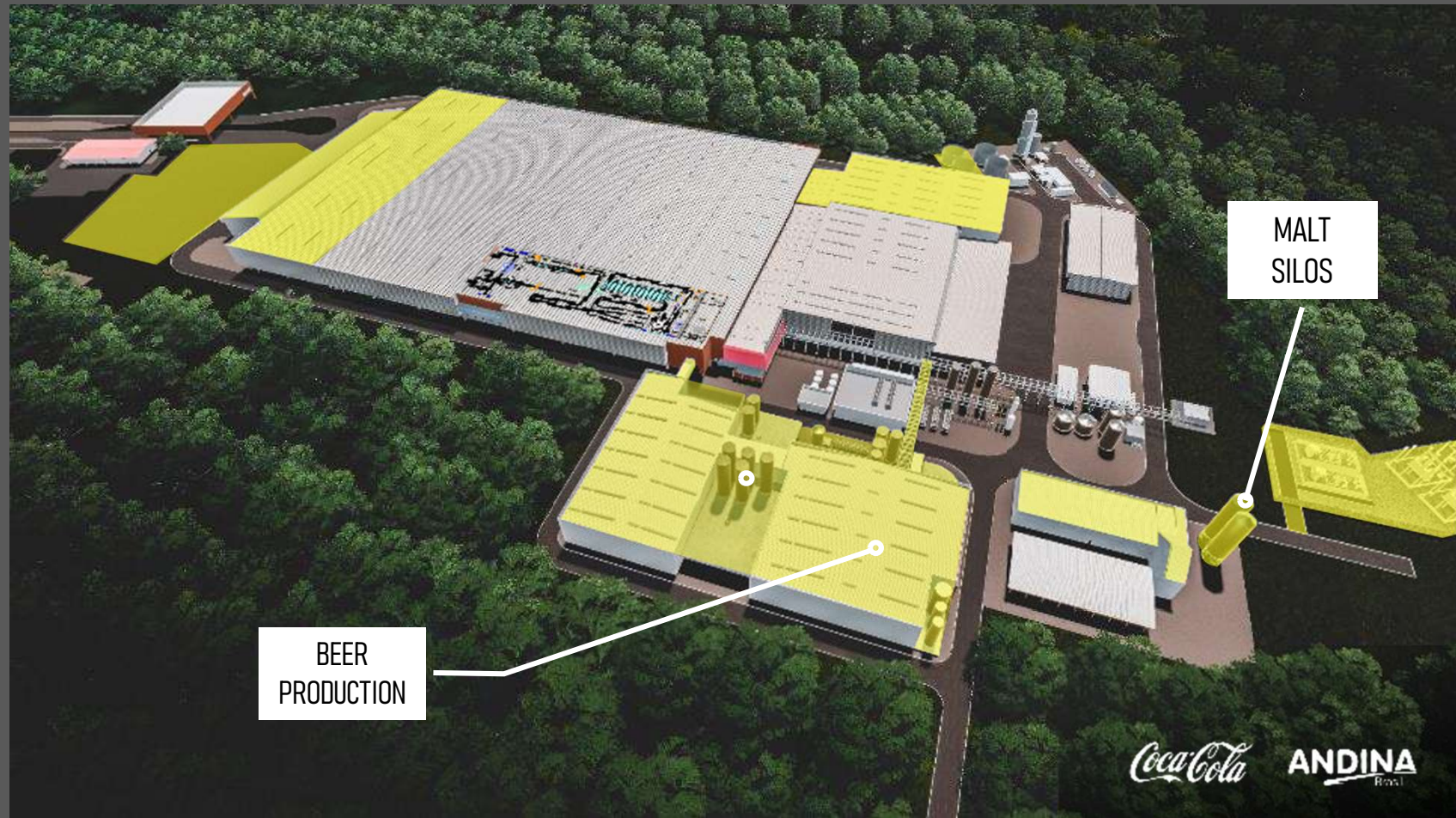
Stage 1 - 2025

Duque de Caxias Multicategory Plant



Stage 1 - 2025

Duque de Caxias Multicategory Plant



Stage 1 - 2025

Duque de Caxias Multicategory Plant



Stage 1 - 2025

Duque de Caxias Multicategory Plant

— S T A G E 2 2 0 2 6 / 2 7 —

- REFPET Line (CSD + STILLs + BEER)
- MINERAL WATER Line
- CO2 Recovery Plant

Duque de Caxias Multicategory Plant



STAGE 2 2026/27

Duque de Caxias Multicategory Plant



STAGE 2 2026/27

Duque de Caxias Multicategory Plant



STAGE 2 2026/27

Duque de Caxias Multicategory Plant



STAGE 2 2026/27

Duque de Caxias Multicategory Plant

STAGE 3 - TBD

- Industrial Pavilion Expansion
- Multi Package Line Split*
 - ↗ CAN
 - ↘ OW Glass Line
- New Returnable Line
- Beer Process Expansion

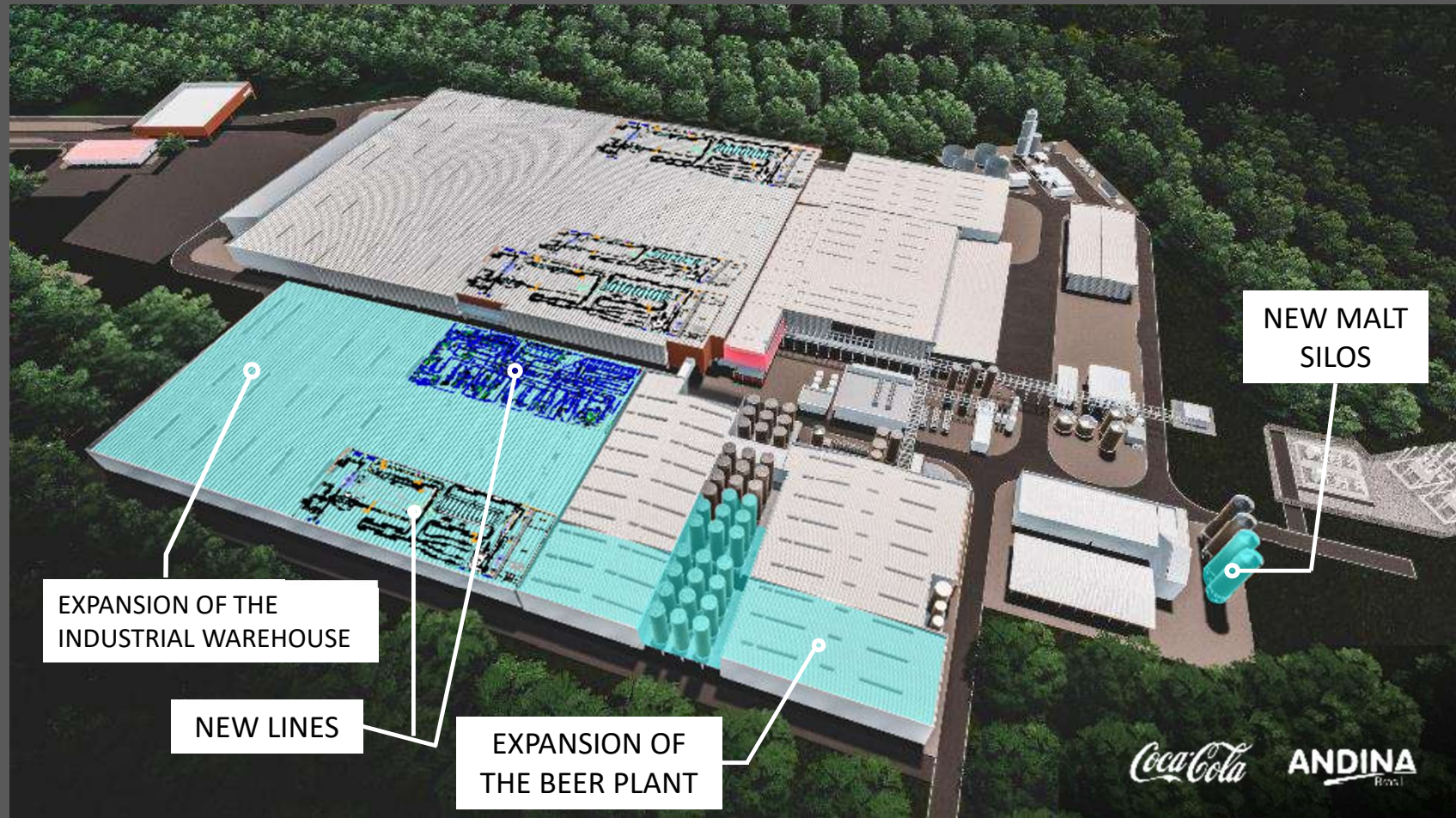
**Upgraded Capacity: fillers receive dedicated satellite equipments*

Duque de Caxias Multicategory Plant



3^a FASE TBD

Duque de Caxias Multicategory Plant



3^a FASE TBD

Duque de Caxias Multicategory Plant



Coca-Cola

ANDINA
Brasil



Duque de Caxias

Brewing Process



Brewing Process

External Areas Overview



MALT HANDLING



PROCESS



WASTE AREA

Brewing Process

Internal Areas Overview



LEVEL 5,4m



BREW HOUSE



**CONNECTED BUILDINGS
BREWERY/ FILLING LINES**

Brewing Process

Overview - MH



SPECIAL MALT BUILDING

DUST BOX



DUST FILTER

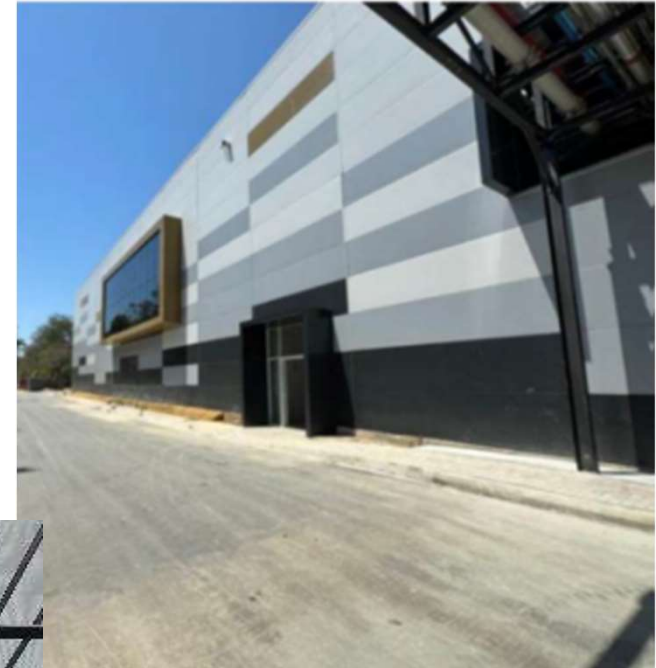
Brewing Process

Experience Overview



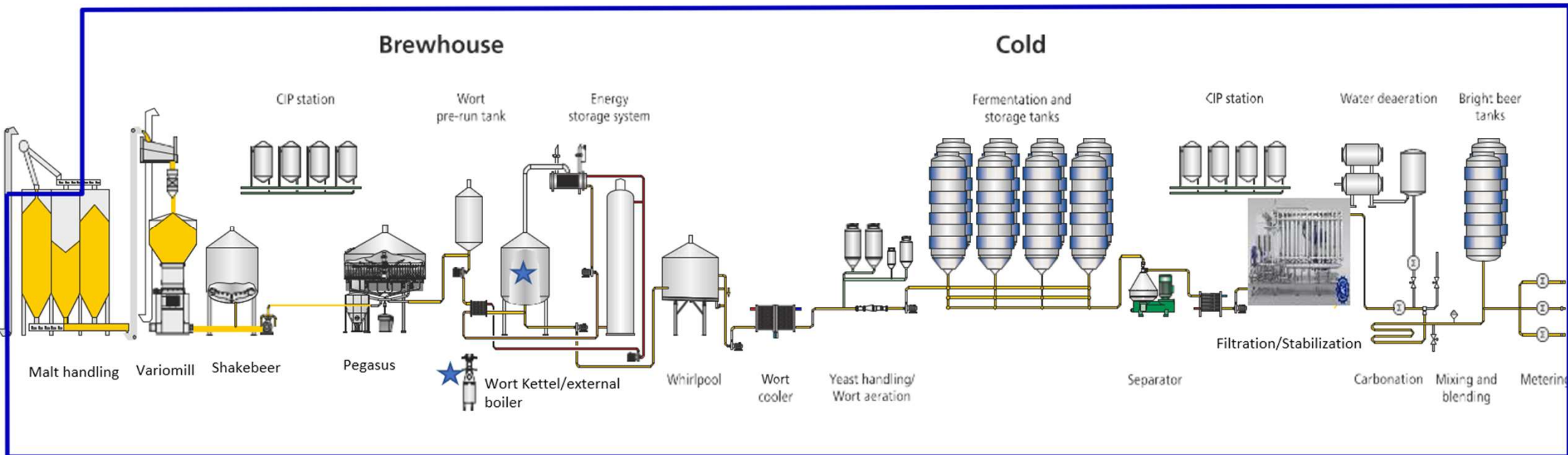
PILOT PLANT

**PILOT PLANT –
VIEW FROM BAR**



**EMPLOYEES
ENTRANCE**

Brewery Overview



Pilot Plant	1000 l / batch	1 Brewhouse 6 CCTs+BBTs	Future: 1xFiller 1xFilter		
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Thank you!
Any questions?

Coca-Cola **ANDINA**
Brasil